

1 UNITED STATES DISTRICT COURT  
2 WESTERN DISTRICT OF TEXAS  
3 AUSTIN DIVISION

3 FINTIV, INC. ) Docket No. A 19-CA-1238 ADA  
4 vs. )  
5 APPLE, INC. ) Austin, Texas  
6 )  
7 ) April 30, 2021

6 TRANSCRIPT OF VIDEOCONFERENCE MOTION HEARING  
7 BEFORE THE HONORABLE ALAN D. ALBRIGHT

8 APPEARANCES:

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13:31:15

13:31:15 1 THE COURT: Good afternoon, everyone.

13:31:17 2 MR. RAVEL: Good afternoon, Judge.

13:31:18 3 MR. WALDROP: Good afternoon, your Honor.

13:31:19 4 THE COURT: Suzanne, if you're ready to call the  
13:31:21 5 case, I'm ready to listen.

13:31:23 6 THE CLERK: Okay. Motion hearing in Civil Action  
13:31:26 7 1:19-CV-1238, styled, Fintiv, Incorporated vs. Apple,  
13:31:32 8 Incorporated.

13:31:33 9 THE COURT: I'll hear announcements first from  
13:31:35 10 plaintiff. Mr. Waldrop, my friend, is there. I'm happy  
13:31:40 11 to hear announcements.

13:31:42 12 MR. WALDROP: Good afternoon, your Honor.

13:31:44 13 Thank you. This is Jonathan Waldrop on behalf of  
13:31:49 14 Plaintiff Fintiv, your Honor. I'm also joined by Texas  
13:31:54 15 counsel, Ray Mort, on behalf of Fintiv.

13:31:58 16 THE COURT: You're a little bit loud, Mr.  
13:32:00 17 Waldrop. I don't mean that as a personal matter. I mean  
13:32:06 18 it more as a technical matter. You might dial back just a  
13:32:08 19 little bit.

13:32:09 20 Are you going to be doing the speaking for  
13:32:11 21 plaintiff, Mr. Waldrop?

13:32:12 22 MR. WALDROP: Absolutely, your Honor. It's  
13:32:14 23 always a privilege and an honor to argue. So I'm excited  
13:32:19 24 and absolutely, I'm doing both arguments today, your  
13:32:23 25 Honor. Thank you for the opportunity.

13:32:24 1 THE COURT: Announcements from defense, please.

13:32:26 2 MR. RAVEL: Your Honor, Steve Ravel for Apple.

13:32:29 3 First and foremost, along with our client representatives

13:32:32 4 today, Jessica Hannah and Natalie Pous, I'll be joined by

13:32:37 5 two colleagues from DLA who are making their first

13:32:42 6 appearance in this case but who need no introduction to

13:32:44 7 this court, John Guaragna and Sean Cunningham. And before

13:32:49 8 we kick off, this is their first appearance in this case,

13:32:52 9 they may want to say hello.

13:32:54 10 THE COURT: Well, I'm glad you did that because I

13:32:56 11 really like Mr. Cunningham.

13:33:01 12 MR. GUARAGNA: Thank you, your Honor. We like

13:33:03 13 him, too.

13:33:03 14 John Guaragna here from DLA Piper on behalf of

13:33:06 15 Apple. We actually have two more colleagues with me, Erin

13:33:09 16 Gibson, your Honor, from DLA Piper is here and as well as

13:33:13 17 Mr. Sean Cunningham. And Mr. Cunningham's going to be

13:33:18 18 doing part of the speaking and the arguing today.

13:33:19 19 MR. CUNNINGHAM: Your Honor, it's a pleasure.

13:33:20 20 THE COURT: Mr. Cunningham, are you in San Diego?

13:33:23 21 MR. CUNNINGHAM: I am actually in Florida right

13:33:25 22 now.

13:33:25 23 THE COURT: Well, good for you. You get around.

13:33:28 24 So if you all will give me -- literally, I've gotta run

13:33:31 25 and doing something that will take 60 seconds. I'll be

13:33:35 1 right back and we could take up any issues. I'll be right  
13:33:38 2 back. Okay.

13:34:25 3 Thanks greatly for that pause. I'm happy to take  
13:34:27 4 up whatever issues we have.

13:34:28 5 MR. RAVEL: Your Honor, both motions set before  
13:34:30 6 you today are Apple's motions. I'm going to be handling  
13:34:35 7 the 12(c) motion to dismiss, indirect infringement claims.  
13:34:38 8 And Mr. Cunningham is going to talk to you about  
13:34:41 9 infringement contentions. And I'm ready to proceed on the  
13:34:47 10 indirect infringement motion if you are, Judge.

13:34:50 11 THE COURT: I am, indeed.

13:34:53 12 MR. RAVEL: All right. As I said, Judge, I will  
13:34:55 13 argue Apple's 12(c) motion aimed at confirming pre-suit  
13:35:03 14 indirect infringement is not in this case. Please note  
13:35:05 15 Apple does not by this motion deal with post-suit indirect  
13:35:10 16 infringement while reserving all rights to deal with that  
13:35:12 17 issue at the appropriate time and in the appropriate  
13:35:15 18 manner.

13:35:17 19 I should have introduced Mr. Abe Ortega, who is  
13:35:21 20 on slides and graphics today, and I will ask him to share  
13:35:25 21 screen with our slide deck at this time.

13:35:30 22 Your Honor, this court's decision not to allow  
13:35:33 23 willfulness to be added to this case last September  
13:35:38 24 mandates the results in this motion, in this case today.  
13:35:43 25 I will simply ask you to apply your unbroken line of cases

1 dealing with indirect infringement to actions you have  
2 taken in this very case previously. Specifically, the  
3 aforementioned willfulness decision. The legal tests are  
4 that similar.

5 I'm only going to show you this slide once,  
6 Judge, but some advocates would probably just come back to  
7 it like six or eight times. This is your ruling in the  
8 willfulness hearing aimed at the third amended complaint,  
9 which was never filed, for good or for ill. And let's see  
10 what you decided September of last year on an issue that  
11 is guided very much by pre-suit notice.

12 Not good cause to allow amendment to add  
13 willfulness. You thought it would be futile. And you  
14 understood that Mr. Waldrop may want to take some  
15 discovery after that. And nothing I say about Mr. Waldrop  
16 could ever be critical. It would always be observatory or  
17 even laudatory. He made the decision not to use the 25  
18 extra hours of discovery that this court granted him, over  
19 our mild objection, to develop more pre-suit knowledge  
20 proof. He decided to use it otherwise, which is  
21 absolutely his right.

22 This is what the Court did. And I'm going to be  
23 arguing for a few minutes that this situation is  
24 indistinguishable from that one. In fact, maybe this is  
25 stronger because, as a technical matter, what we're moving

13:37:38 1 to dismiss is the second amended complaint because that's  
13:37:41 2 the live complaint that doesn't have any pre-suit  
13:37:45 3 allegations in it. May we have slide 3, please, Mr.  
13:37:49 4 Ortega?

13:37:56 5 Judge, it's always been a goal of mine to argue a  
13:37:59 6 hearing in front of you in which you were the only judge I  
13:38:04 7 cited, and I'm getting that off of my bucket list today.  
13:38:09 8 You have been writing about indirect infringement and  
13:38:14 9 willfulness -- obviously related because they both have a  
13:38:18 10 requirement of pre-suit knowledge, both of the patent and  
13:38:23 11 of the infringement of it. You've written two long  
13:38:27 12 opinions on it. You've been completely consistent,  
13:38:30 13 beginning with Parity Networks and coming on through  
13:38:36 14 another case I'll mention in a minute.

13:38:38 15 But let's go over your test. And when I say your  
13:38:40 16 test, I mean your test. For inducement, the plaintiff  
13:38:45 17 knew of the patent and that the induced acts constitute  
13:38:48 18 patent infringement. And on contributory, knowledge  
13:38:53 19 again, sold products especially made for infringing use,  
13:39:00 20 had knowledge of the infringing use, the products had no  
13:39:02 21 substantial non-infringing use, and there exists an  
13:39:05 22 underlying act of direct infringement.

13:39:08 23 As to contributory, gosh, Judge, this case is  
13:39:13 24 real easy. I mean, are we really taking the position that  
13:39:18 25 iPhone, iPads, Macs and iWatches are designed only to

1 infringe the 125 patent and don't have any non-infringing  
2 uses? So we've included both of your tests here and let's  
3 go to slide 4, please.

4 All right. Judge, just to drive home the notion  
5 that you shouldn't decide this motion differently than you  
6 did the willfulness motion, notice the material overlap  
7 between your tests for willfulness and for indirect  
8 infringement. And Fintiv, during the two-and-a-half-year  
9 pendency of this case, has not been able -- my notes said  
10 has utterly failed, but let's say not been able to beat  
11 this court's formulation for indirect infringement.

12 One more time, Judge. Fintiv's opposition to  
13 this motion is in the nature of a motion for rehearing of  
14 the willfulness ruling that we just went over, and there's  
15 absolutely no reason for the Court to change course nine  
16 months later and nine months closer to trial.

17 Slide 5, please. Okay. Judge, let's spend a few  
18 minutes and two or three slides on a side-by-side  
19 comparison of the verbiage in the unfiled third amended  
20 complaint and the cases you have written. Fintiv filed  
21 this third amended proposed under seal, so I'm being just  
22 a little bit oblique in how I describe their allegations  
23 so as to honor that request.

24 But paragraphs 19 to 21 occurred before the 125  
25 patent issued, so they're irrelevant. Allegations

1 relating to Mozido are not allegations of Apple's  
2 knowledge. And the mere migrating of a lawyer -- or, I'm  
3 sorry, of an employee from SK C&C to Apple doesn't get  
4 within six or twelve degrees of Kevin Bacon of sort of the  
5 direct proof of pre-suit knowledge and pre-suit  
6 infringement that you need.

7 Judge, we're going to get real specific in a  
8 minute through an exhibit to really close up whether  
9 they've met their pleading burden or not. Slide 6,  
10 please. About a year after Parity Networks, this court,  
11 you, wrote Castlemorton, elements of indirect infringement  
12 stay consistent, two-part test, knowledge of the patent,  
13 knowledge of infringement.

14 Let's go to page -- to slide 7. Judge, slide 7  
15 is just piling on of more Parity Networks and more  
16 Castlemorton, so I'm going to skip right through it and go  
17 to slide 8. Okay, Judge. The papers in this case contain  
18 a lot of factual detail that the parties offered for very  
19 different reasons. Apple went there for the sole and only  
20 purpose of convincing this court that dismissal of  
21 pre-suit indirect infringement should be with prejudice.

22 I don't want to put words in my friend, Mr.  
23 Waldrop's mouth, but I think it's a fair bet that he will  
24 rely on all of that back and forth on facts that we think  
25 don't get there to argue that dismissal on the pleadings



1 is inappropriate. To pre-but that, I have included what I  
2 think, Fintiv may disagree, is the top of the heap of  
3 their knowledge facts -- I don't think they're facts. I  
4 don't think they get there. But if this is the top of the  
5 heap, they haven't gotten there.

6 Let's dig into slide 8, which I think is the  
7 pinnacle of what they've been able to say. And what Apple  
8 learned from Mozido, at most, is that Mozido had a  
9 managing mobile wallet and it had a patent, one of many,  
10 No. 29, that they described as managing mobile wallet and  
11 related credentials. Not the title, not the number, not  
12 the abstract, not the problem sought to be solved. Judge,  
13 if this is the best they have, and I think it is, the  
14 outcome is clear. Dismissal with prejudice of all  
15 pre-suit indirect infringement claims, both induced and  
16 contributory, is appropriate here today.

17 Slide 9, please. This is another example of me  
18 being laudatory of Mr. Waldrop because his candor and  
19 transparency in this case has been second to none. I  
20 won't go back to the beginning of the case, but I'll go  
21 back as far as June 2020. By that point, Apple had been  
22 really trying to close the loop on the conclusionary  
23 pleadings of indirect infringement that had been in the  
24 original complaint in 2018 and had been not improved in  
25 the first and the second amended.

1 And Ms. Frost and Mr. Waldrop had a colloquy in  
2 front of you where a defense lawyer of -- was trying to  
3 close the loop on something, and Mr. Waldrop candidly  
4 said, we're not aware of any direct communications between  
5 Fintiv and Apple prior to the filing of the complaint. He  
6 has stuck by that, he's never changed that.

7 Slide 10, please. The Court made sure he heard  
8 Mr. Waldrop correctly and confirmed, don't have any  
9 evidence of direct or indirect at this time. That's  
10 correct. Slide 11, please. And, Judge, you confirmed  
11 that Mr. Waldrop had understood you, too. As the trial  
12 lawyer that you are, you said, this may come up at trial.  
13 When they try to put something in, you would be able to  
14 stand up and say, Judge, on June 8th, they've made that  
15 representation to me and I think that is sufficient. I  
16 think given that colloquy, I think we know where we are.  
17 You could not have been more clear.

18 Judge, Apple is giving Fintiv the benefit of  
19 every procedural doubt here. Notice this is a motion to  
20 dismiss plaintiff's second amended complaint, which pleads  
21 -- it's their live one. That third one never was filed.  
22 Their right, their choice.

23 The live complaint, which is unchanged from  
24 December of 2018, pleads neither pre-suit knowledge nor  
25 pre-suit infringement. After this court denied Plaintiff

13:47:23 1 Fintiv's attempt to add willfulness by a third amended  
13:47:27 2 complaint, that complaint would never be -- had never been  
13:47:31 3 filed. And I guess we'd be within our rights to say, all  
13:47:35 4 we were shooting at was the second amended, but again, we  
13:47:39 5 want to bend over backwards to put things in the best  
13:47:42 6 procedural light for Fintiv argue, not surprisingly, that  
13:47:49 7 what you already did on willfulness should carry the day  
13:47:54 8 today. Let's go to slide 12, please.

13:48:00 9 Okay, Judge. Four points to wrap up, quicker  
13:48:05 10 than usual but probably not quick enough. The September  
13:48:10 11 1st, 2020 conclusion controls. The challenged complaint,  
13:48:17 12 the second, contains no indirect infringement facts.  
13:48:20 13 Fintiv can't argue it wasn't afforded ample opportunity to  
13:48:26 14 develop indirect infringement facts and didn't even use --  
13:48:29 15 elect to use all the discovery it was offered. And,  
13:48:35 16 Judge, you've been writing on indirect infringement for  
13:48:38 17 almost two years now, and you have never wavered from your  
13:48:45 18 course that is fatal to Fintiv's plight here today, its  
13:48:51 19 argument here today.

13:48:52 20 I'll sit down unless the Court has questions.  
13:48:55 21 And we can turn the screen over to Fintiv's side.

13:49:02 22 THE COURT: Very good.

13:49:03 23 Mr. Waldrop.

13:49:04 24 MR. WALDROP: Yes, your Honor. Permit me to  
13:49:06 25 share my screen, your Honor. Can you see it, your Honor?

13:49:29 1 Are you able to see the slide presentation, your Honor?

13:49:31 2 THE COURT: (Indicating affirmatively.)

13:49:34 3 MR. RAVEL: Judge, I'm just going to note for the  
13:49:36 4 record. We're not going to make a big deal out of this,  
13:49:38 5 but this is the first we're seeing this and we'll try to  
13:49:41 6 muddle through.

13:49:42 7 THE COURT: Okay. Mr. Waldrop, I can see them.

13:49:46 8 MR. WALDROP: Okay. Thank you, your Honor. And,  
13:49:47 9 Steve, I thought that we had sent them over. My apologies  
13:49:50 10 for that. Thank you, your Honor.

13:49:53 11 May it please the Court, my name is John Waldrop,  
13:49:58 12 and I represent the Plaintiff Fintiv in this case.

13:50:02 13 Apple's motion for judgment on the pleadings  
13:50:04 14 should be denied. This is a case in which evidence to  
13:50:12 15 preclude evidence -- hold on one second, your Honor. Can  
13:50:16 16 you hear me fine, your Honor? Is my audio okay?

13:50:19 17 THE COURT: I'm getting a little feedback. Lily,  
13:50:19 18 are you okay?

13:50:19 19 COURT REPORTER: (Indicating affirmatively.)

13:50:33 20 MR. WALDROP: This is a case, your Honor, in  
13:50:34 21 which the evidence as to preclude Apple's 12(c) motion  
13:50:39 22 regarding Apple's knowledge of the 125 patent prior to the  
13:50:42 23 filing of the complaint has been adduced a substantial  
13:50:47 24 faction in this case, your Honor. Since July 14, 2020,  
13:50:51 25 almost 10 months ago, your Honor, it is undisputed that

1 Fintiv has adduced evidence of Apple's notice of the 125  
2 for this case. In fact, your Honor, Fintiv moves to amend  
3 its complaint to add a willfulness claim, citing this very  
4 evidence.

5 Apple opposed that motion successfully but  
6 notably, did not move to dismiss Fintiv's indirect  
7 infringement claims at that time. And as the Court is  
8 well aware, 12(c) motions are intended to dispose of  
9 issues where material facts are not in dispute, and  
10 judgment on the merits is appropriate on the substance of  
11 the pleadings. However, when the evidence is viewed most  
12 favorably to the plaintiff, Apple's motion should be  
13 denied.

14 Now, your Honor, it is rare, your Honor, that you  
15 have a case in which the single piece of evidence that Mr.  
16 Ravel spent a lot of time on didn't have a meeting between  
17 the plaintiff and the defendant in which the plaintiff  
18 presents his entire portfolio, including the patent that  
19 is being litigated over, in an offer to license and an  
20 offer in which to collaborate. That is by definition,  
21 your Honor, evidence of notice. Now, I understand Mr.  
22 Ravel's points and I'll go into them very clearly, your  
23 Honor.

24 But what struck me from his presentation, apart  
25 from the very nice things he said about me, which I

13:52:11 1 appreciate very much in terms of my candor, was -- and  
13:52:14 2 I'll be candid here, your Honor -- how much of his  
13:52:16 3 argument sounded like a summary judgment motion and how  
13:52:19 4 much of his argument turned on his recitation at spinning  
13:52:23 5 the facts in such a way that we believe a trier of fact,  
13:52:26 6 when looking at that piece of evidence that he spent a lot  
13:52:28 7 of time on and that I will spend a little bit more time  
13:52:32 8 on, could lead to a different conclusion that Apple did  
13:52:35 9 have notice. And this feels like a summary judgment  
13:52:37 10 argument and which you're making credibility  
13:52:40 11 determinations and characterizations of evidence to get to  
13:52:43 12 a conclusion to his favor. We take a different view, your  
13:52:46 13 Honor.

13:52:46 14 So that is how -- so Fintiv can lay out the  
13:52:51 15 table, your Honor, I have a slide presentation that goes  
13:52:53 16 into more in depth regarding what happened in this case.  
13:52:56 17 The uniqueness of it in the sense of everything's on the  
13:52:58 18 table. All of these facts are in the record and they have  
13:53:02 19 been developed, and they're in the record and there is  
13:53:05 20 notice has been sufficiently provided almost ten months  
13:53:09 21 ago.

13:53:09 22 But before I move forward with my presentation, I  
13:53:12 23 wanted to ask the Court if it had any questions before I  
13:53:15 24 moved forward. Your Honor, I assume you have no  
13:53:28 25 questions, so I will keep going.

13:53:30 1 THE COURT: Sorry. I didn't understand that you  
13:53:32 2 wanted me -- yes. I'm good.

13:53:34 3 MR. WALDROP: Okay. Good, your Honor.

13:53:35 4 So, your Honor, going to slide 2 -- we just have  
13:53:38 5 a few slides, your Honor, that discuss the standard, your  
13:53:41 6 Honor, and this is appropriate.

13:53:42 7 THE COURT: Mr. Waldrop, you can skip the -- this  
13:53:46 8 isn't my first Rule 12 motion.

13:53:50 9 MR. WALDROP: Yes, your Honor.

13:53:51 10 So, your Honor, that leads to slide 5, your  
13:53:54 11 Honor, which is where I ended and I'll take back up is,  
13:53:58 12 what we have before us is a 12(c) motion that should be  
13:54:01 13 converted to a Rule 56 motion for summary judgment, and  
13:54:04 14 that is because Apple has presented materials outside the  
13:54:07 15 pleadings in support of its motion, as has Fintiv. And  
13:54:12 16 the foregoing analysis of those materials, there are  
13:54:16 17 factual disputes as to what they mean and what they would  
13:54:18 18 constitute to a trier of fact, your Honor.

13:54:20 19 In fact, your Honor, going to slide 6, in its  
13:54:24 20 motion, your Honor, in its 12(c) motion, Apple attaches 11  
13:54:29 21 exhibits consisting of deposition transcript excerpts and  
13:54:31 22 discovery responses, but it seeks to rely on these  
13:54:35 23 documents to show that Apple did not have pre-suit notice  
13:54:38 24 of the 125 patent, your Honor. And this evidence they say  
13:54:42 25 is only for the purposes of the futility section so it

1 should not be considered as part of -- outside of the  
2 record for purposes of 12(c), but as we saw from Mr.  
3 Ravel's 12 argument, which was nicely done, that he talked  
4 a lot of about evidence that was presented to this court  
5 ten months ago and is outside the pleadings in this case  
6 but we believe part of record in which Fintiv did  
7 legitimately try to insert into the record. And I'll come  
8 back to that later, your Honor.

9           Moving to slide 7, your Honor, we also attached  
10 these same exhibits and had previously done so in our  
11 motion to file the third amended complaint, which I'll get  
12 back to the timing of that. Both parties set forth  
13 competing versions of the events that happened. But this  
14 is not a matter appropriate for a judgment on the  
15 pleadings. This is a matter appropriate for summary  
16 judgment that we think the parties have material disputes  
17 as to what happened during these meetings and exchanges  
18 with Apple and Fintiv.

19           Now, going to slide 8, your Honor, I set forth  
20 the facts that we've put in our motion to amend the third  
21 amended complaint. Your Honor, we set forth facts, one,  
22 that Apple hired one of SK C&C's employees, which is a  
23 company that was acquired by Fintiv, which developed the  
24 125 patent technology, and that he was aware of the 125  
25 patent.



1 But, more importantly, your Honor, we've learned  
2 of meetings between David Luther, who is an employee of  
3 Fintiv, and an Apple employee, named David Parker, at the  
4 Money 20/20 conference in 2020 in which they specifically  
5 discussed licensing of Fintiv's portfolio, including the  
6 125 patent. Now, I know Mr. Ravel made much hay regarding  
7 my statements of June 8, 2020, your Honor, and I believe I  
8 have described those earlier and I will do so again.

9 On June 8, 2020, when I made that representation  
10 to the Court that we were unaware of facts regarding  
11 pre-suit knowledge, your Honor, you have -- the context  
12 was that Apple had been banging on the table for many  
13 months, even though we had reiterated this statement and  
14 meet-and-confers and in our discovery responses, and it  
15 led me to believe why are they so focused on this? And we  
16 went back to our client and say, look, you know, we've  
17 said this over and over again, is there something that  
18 we're missing? Is there something that we need to  
19 investigate further? Because Apple has, you know, made me  
20 stand in a court proceeding and be very definitive, and  
21 that led me to investigate further and to try to determine  
22 exactly what was this really all about.

23 And what we found out was, some of the facts laid  
24 here before and as soon as we found those out, within two  
25 weeks of that hearing on June 8th, we moved expeditiously

13:57:41 1 to move to a third -- to amend the complaint to add this  
13:57:44 2 information, your Honor, in which, frankly, your Honor,  
13:57:46 3 was in Apple's possession, custody and control because  
13:57:49 4 this same employee, Mr. Parker is still at Apple today and  
13:57:53 5 was available for counsel to investigate and interview,  
13:57:58 6 and they disclosed none of this in their interrogatory  
13:58:01 7 responses or in any other meet-and-confers that we had.

13:58:05 8 And so, as soon as we -- go ahead. I'm sorry.

13:58:07 9 THE COURT: Mr. --

13:58:08 10 MR. WALDROP: Yes.

13:58:10 11 THE COURT: Were either Mr. Luther or Mr. Parker  
13:58:13 12 deposed?

13:58:14 13 MR. WALDROP: Mr. Luther was deposed, your Honor.  
13:58:16 14 And on slide 9 and slide 10, I put forth some of the  
13:58:21 15 information that was elicited from Mr. Luther during his  
13:58:24 16 deposition. Yes.

13:58:25 17 THE COURT: Why don't you jump to that, and then,  
13:58:26 18 I'm going to have Mr. Ravel respond.

13:58:30 19 MR. WALDROP: So yes, your Honor.

13:58:30 20 On slide 9, I set forth some excerpted deposition  
13:58:36 21 testimony which Mr. Luther testified that in November  
13:58:40 22 2015, at the Money 20/20 conference, he met with Mr.  
13:58:43 23 Parker. He was in business development for Apple, and  
13:58:47 24 they had discussions around significant meetings and  
13:58:50 25 collaborations regarding Mozido, which is now Fintiv, and

13:58:54 1 a collaboration. That excerpted testimony is on slide 9.

13:58:58 2 On slide 10, your Honor, we had a further in  
13:59:01 3 which Mr. Luther was asked by Apple's counsel, what did  
13:59:04 4 you tell Mr. Parker that Apple -- that Mozido could do for  
13:59:07 5 Apple at that meeting? And he goes forth and he sets  
13:59:11 6 forth that we had discussions similar with them than we  
13:59:13 7 had with Samsung regarding our customer service managers  
13:59:18 8 and we do NFC technology for customers. So in the  
13:59:22 9 payments area, we were talking about how we could  
13:59:24 10 complement them with our trusted service and identity  
13:59:27 11 manager. Some of the same terms and concepts at issue in  
13:59:31 12 this very case.

13:59:32 13 On slide 11, your Honor, he goes further, and  
13:59:34 14 Apple's counsel asked him: What did you understand Mr.  
13:59:36 15 Parker's role or position was at Apple when you had this  
13:59:39 16 meeting with him? Mr. Luther responds, my understanding  
13:59:41 17 was, he was doing business development, and he was helping  
13:59:44 18 to prioritize and roll out Apple Pay in various regions  
13:59:49 19 around the world. Apple Pay, which is the very technology  
13:59:52 20 at issue in this case. That's from his trial transcript,  
13:59:55 21 your Honor, excerpted.

13:59:56 22 Moreover, your Honor, on slide 12, this was one  
14:00:01 23 of the exhibits that was discussed by Mr. Luther in terms  
14:00:05 24 of a slide deck regarding the 125 patent to Apple. It was  
14:00:10 25 a slide presentation from July 2016, which has on the left

14:00:15 1 and is excerpted a listing of the 94 patent specifications  
14:00:19 2 that were in Fintiv's ownership. The 29th item is the  
14:00:26 3 managing mobile wallet and related credentials, which  
14:00:28 4 corresponds to the 125 patent, your Honor, a system and  
14:00:31 5 method for managing mobile wallet and its related  
14:00:33 6 credentials. That was the patent disclosed. It was part  
14:00:37 7 of a larger portfolio that has been offered to Apple.

14:00:41 8 Your Honor, I'll stop there. I have more. But  
14:00:43 9 your Honor, this was all disclosed in deposition testimony  
14:00:47 10 many, many months ago, many weeks ago. And this kind of  
14:00:51 11 evidence you don't regularly see in cases, I think it is  
14:00:55 12 highly material and relevant to their notice of the 125  
14:00:57 13 patent. I could stop here, your Honor.

14:00:58 14 THE COURT: I missed the connection where the 125  
14:01:04 15 patent was communicated to anyone at Apple.

14:01:08 16 MR. WALDROP: I'm sorry, your Honor. I'll go  
14:01:10 17 back to that.

14:01:10 18 Mr. Luther presented a slide deck presentation.

14:01:14 19 THE COURT: Okay.

14:01:15 20 MR. WALDROP: To Mr. Parker and in that slide  
14:01:18 21 presentation was a listing of all of the patents in  
14:01:23 22 Mozido's portfolio, which they were offering for license  
14:01:25 23 and collaboration with Apple. And included in that  
14:01:28 24 listing of patents was the 29 -- was the 125 patent. And  
14:01:32 25 so, on slide 12, which is showing you an excerpt from that

14:01:36 1 presentation where on the left side is the name of the 125  
14:01:40 2 patent, which is part of those specifications, and on the  
14:01:43 3 right side, we've given you the corresponding title to 125  
14:01:46 4 is how they match up.

14:01:48 5 So yes, your Honor. It was delivered to them in  
14:01:50 6 a presentation that was e-mailed to them, your Honor.

14:01:52 7 THE COURT: Was what I'm looking at one slide  
14:01:56 8 where it showed managing mobile wallet on one side and the  
14:02:02 9 125 patent on the other? That's what I'm not following.

14:02:05 10 MR. WALDROP: No, your Honor.

14:02:05 11 What was in the presentation was what's on the  
14:02:08 12 left, which is excerpted, which was a listing of the 94  
14:02:11 13 patent specifications that Fintiv or Mozido owned. What  
14:02:16 14 we've done for the Court's edification is to match that up  
14:02:18 15 with the title of the 125 on the slide.

14:02:21 16 THE COURT: And you're saying there will be a  
14:02:24 17 witness at trial who will testify that in 2016, in July of  
14:02:33 18 2016, someone directly communicated to someone at Apple  
14:02:39 19 that you were in possession and attempting to license the  
14:02:45 20 125 patent.

14:02:48 21 MR. WALDROP: Yes, your Honor. In addition to  
14:02:49 22 any other patent that Apple would have been willing to  
14:02:52 23 collaborate with Fintiv on. Yes, your Honor.

14:02:53 24 THE COURT: Okay. Mr. Ravel. Mr. Ravel, you're  
14:03:02 25 on mute.

14:03:04 1 MR. RAVEL: Mr. Waldrop, will you leave that  
14:03:06 2 slide up for the first part of my rebuttal argument?

14:03:10 3 MR. WALDROP: Absolutely. Anything for you,  
14:03:11 4 Steve. Absolutely.

14:03:13 5 MR. RAVEL: Well, you know, Judge, I'm  
14:03:15 6 remarkably --

14:03:16 7 THE COURT: Mr. Ravel, I think you need to pull  
14:03:18 8 your mic down because I can't hear you.

14:03:21 9 MR. RAVEL: How's this, Judge?

14:03:23 10 THE COURT: Much better. Thank you.

14:03:25 11 MR. RAVEL: I'm remarkably regrettable of all  
14:03:28 12 those nice things that I said about Mr. Waldrop in my  
14:03:33 13 opening argument.

14:03:34 14 THE COURT: I say nice things about you all the  
14:03:36 15 time and I never regret it.

14:03:38 16 MR. RAVEL: Okay. Well, let me put it in a  
14:03:39 17 different way, Judge. I'm not the least bit regretful of  
14:03:42 18 all the nice things I said about Mr. Waldrop, but that  
14:03:44 19 doesn't mean that this responsive argument could be any  
14:03:50 20 more wrong.

14:03:53 21 First of all, there's a little -- there's a lot  
14:03:57 22 of spin going on here. And you asked the question that I  
14:03:59 23 would have asked and that is, is this a single slide? No.  
14:04:05 24 Notice what I said about line item 29. Candidly, I put it  
14:04:12 25 before you that Mozido told somebody at Apple and it was

14:04:18 1 argued to you back on the willfulness hearing. And, you  
14:04:23 2 know, Judge, that's the one day that I was sick since you  
14:04:26 3 went on the bench, and I so regret -- really do regret  
14:04:30 4 missing that hearing. But it gave me the opportunity to  
14:04:34 5 review what happened there afresh. So it is brand new to  
14:04:40 6 me.

14:04:43 7 And let me say, remember what I said to you in my  
14:04:45 8 opening argument that somebody at Mozido told somebody at  
14:04:50 9 Apple, and at the willfulness hearing, the cases that say  
14:04:56 10 one of 10, 15, 20, 25,000 employees having some little  
14:05:03 11 piece of circumstantial evidence is not imputed to Apple,  
14:05:08 12 but taking what Apple actually saw at its face and taking  
14:05:15 13 it as true, somebody at Apple was told that Mozido had a  
14:05:23 14 patent about managing mobile wallet and related  
14:05:27 15 credentials. Nothing more. No abstract. No description.  
14:05:35 16 No discussion of the problem sought to be solved.

14:05:46 17 So let's take slide 16 as true, which is what I  
14:05:52 18 want you to do or I wouldn't have put it before you  
14:05:55 19 myself. And let's take everything that Mr. Waldrop said  
14:06:02 20 in his presentation today as true. None of that is in any  
14:06:11 21 complaint. And I take a little umbrage to how we could  
14:06:16 22 have filed a 12(b)(6) or 12(c) motion trying to get rid of  
14:06:25 23 indirect infringement from a case -- from a pleading that  
14:06:28 24 was never filed. Who would do that? Why would you  
14:06:30 25 consider it?

14:06:31 1 The procedural posture was, they filed a motion  
14:06:35 2 to amend. We opposed it successfully full stop. We  
14:06:44 3 brought this to the Court's attention by filing a 12(c)  
14:06:47 4 motion to dismiss their live complaint, and we've said  
14:06:50 5 we'll give them the benefit of every doubt and take as  
14:06:54 6 true the provisions of the third amended complaint that I  
14:07:00 7 went over with you, and that takes us right back to a  
14:07:07 8 traditional 12(b), 12(c) situation. Who could be more  
14:07:13 9 bent over backward for them?

14:07:17 10 We take pleadings, facts from an unfiled  
14:07:22 11 complaint, take them on in front of you, we for these  
14:07:26 12 purposes only -- for today only, let's stipulate that all  
14:07:31 13 that stuff that he said, which was far short of knowledge  
14:07:37 14 of the patent or knowledge of infringement is true. Let's  
14:07:41 15 take me at my word that the reason we got down in the  
14:07:47 16 weeds on all of that he said, she said was to show how  
14:07:55 17 much they had been allowed to dig for what they never did  
14:07:58 18 get to, which was knowledge of the patent and knowledge of  
14:08:01 19 infringement, and again, stipulating for today only.  
14:08:08 20 Don't consider anything we said outside of the four  
14:08:12 21 corners of their unfiled pleading. Decide this just like  
14:08:17 22 a 12(b)(6) or a 12(c), and if you do that, the actual  
14:08:24 23 pleadings as opposed to the outside stuff that I went over  
14:08:26 24 with you doesn't get there. The left half of his slide  
14:08:31 25 12, which was the only thing anybody at Apple ever saw,



14:08:35 1 doesn't get there.

14:08:38 2           So with all due respect, I just don't think  
14:08:40 3 they've laid a hand on the core argument that based on  
14:08:43 4 their filed and unfiled pleading, four corners, they have  
14:08:47 5 not followed this court's test about how to get any  
14:08:51 6 further than the pleadings on the issue of pre-suit  
14:08:55 7 indirect infringement.

14:09:00 8           THE COURT: Mr. Waldrop, you can both respond to  
14:09:03 9 Mr. Ravel and, of course, continue with anything else you  
14:09:06 10 want to say in response overall to the argument on 12(c).

14:09:11 11           MR. WALDROP: Thank you, your Honor.

14:09:12 12           You know -- thank you, Steve. You know, I always  
14:09:16 13 appreciate Steve, you know, complimenting me. But I have  
14:09:19 14 to set the table a little bit more for things that are  
14:09:23 15 left out, which are important.

14:09:26 16           One, your Honor, I just want to give the Court  
14:09:28 17 context that Mr. Luther who Apple deposed, this very  
14:09:32 18 witness that they went and deposed and asked questions  
14:09:34 19 about this because they wanted to know and we presented  
14:09:37 20 him, he was a former employee that we had to find. He had  
14:09:41 21 left the company, and he was someone that we had to go  
14:09:43 22 digging and find to get this information, and we wanted to  
14:09:48 23 do it after that June 18. So I wanted to let the Court  
14:09:50 24 know, just being as candid as I can be, that is what  
14:09:54 25 happened.

1           Second, your Honor, the motion to amend, your  
2 Honor, was done -- set forth and done to add these facts  
3 regarding willfulness, but they also bear on indirect  
4 infringement, your Honor. And at most, your Honor, what  
5 we're talking about is in previous cases where you have  
6 decided this, you have dismissed indirect infringement  
7 claims, similar to what was stated in our second amended  
8 complaint, but you have always allowed the parties during  
9 the course of discovery to seek out information that can  
10 be added to the complaint.

11           Your Honor, I don't think anyone disputes that  
12 this information is fully in Apple's possession and fully  
13 in Apple's notice area, your Honor. And at most we're  
14 talking about is -- Mr. Ravel talks about with respect to  
15 procedure, whether or not this should be added to the  
16 complaint, your Honor. I don't think it's necessary, your  
17 Honor, because it's in the case. Their witnesses have  
18 been deposed about this. And a witness is going to come  
19 to trial, you know, and testify that there were meetings  
20 with Apple about licensing not only this patent but the  
21 entire portfolio of -- in Fintiv's possession, your Honor.  
22 Those are just the facts and that they were very excited  
23 about the opportunity to collaborate with Apple.

24           THE COURT: Mr. Luther is going to come and say  
25 that?

14:11:15 1 MR. WALDROP: Yes, your Honor.

14:11:16 2 THE COURT: Mr. Ravel.

14:11:20 3 MR. RAVEL: Judge, none of this stuff is pled.

14:11:28 4 The things that Mr. Waldrop brought to your attention are  
14:11:33 5 far short of how he's describing them. I don't see any  
14:11:42 6 pleading or any evidence that Apple and Mozido talked  
14:11:47 7 about licensing this whole portfolio, or that the person  
14:11:52 8 from Apple was anything other than a flunkee or a function  
14:11:57 9 -- or a, you know, not able to bind the company.

14:12:02 10 And I think we really need to be real clear here,  
14:12:05 11 Judge. Nothing -- how can this be a moving target? I  
14:12:13 12 mean, how can --

14:12:13 13 THE COURT: Mr. Ravel, let me say -- get back to  
14:12:17 14 that. Here's -- put yourself in my shoes. I have Mr.  
14:12:22 15 Waldrop, who is representing that Mr. Luther is -- I'm  
14:12:28 16 leaving aside whether it's been pled or not but for the  
14:12:30 17 purposes of this. Mr. Waldrop is representing to me that  
14:12:39 18 a witness is going to come and testify that he gave --  
14:12:46 19 identified a list of patents to a representative of Apple  
14:12:51 20 in 2016, in discussions with regard to Apple taking a  
14:12:56 21 license.

14:12:57 22 Here's my question is, are you saying that that  
14:13:02 23 evidence does not exist or won't exist?

14:13:11 24 MR. RAVEL: Judge, I'm not willing to spin for  
14:13:16 25 you what evidence may come in or not, but I am willing to

1 say that that conclusion that there was a discussion about  
2 licensing is not in the pleadings, and it's not in what  
3 Mr. Waldrop decided to show you today in terms of proof.

4 If Chief Justice Roberts was in Mr. Waldrop's  
5 shoes and he came down off the bench and was an advocate  
6 for a while, it would not be appropriate for a  
7 representation of counsel, Justice Roberts, Mr. Waldrop,  
8 which is not borne out by either pleading direct or  
9 circumstantial evidence to be considered, frankly. No  
10 matter how honest he is, it's not enough.

11 THE COURT: Then let me ask Mr. Waldrop. Mr.  
12 Waldrop, I want you to tell me specifically where in the  
13 record Mr. Luther has either -- has given an affidavit or  
14 an interrogatory answer or in deposition testimony, Mr.  
15 Luther has said, I had discussions with Apple that  
16 included the licensing of the -- specifically of the 125  
17 patent. Where will I find that in the record?

18 MR. WALDROP: What you would find in the record,  
19 your Honor, is the excerpts that I provided in slides 8  
20 and slides 9 through 11 in which Mr. Luther discussed with  
21 Apple's representative about working at an NFC and rolling  
22 out Apple Pay and working with Apple and that -- and then,  
23 you will find in his deposition testimony that I could get  
24 that's not cited here where he implicated that he provided  
25 a slide presentation. So that's on slide 12, your Honor,

14:15:29 1 of slides -- so slide 12.

14:15:31 2 THE COURT: Slide 12 doesn't have the 125 patent.  
14:15:34 3 You've added the 125 patent, but it doesn't have -- you've  
14:15:38 4 added the 125 patent to what he actually showed, but that  
14:15:43 5 didn't have it. So tell me anywhere there's evidence  
14:15:47 6 where Mr. Luther informed Apple of 125 patent, not just of  
14:15:55 7 the 125 patent but in the context of asking Apple had any  
14:15:59 8 interest in taking a license to it.

14:16:03 9 That is your -- that is what you have to show me  
14:16:06 10 exists if you want to keep this in the case.

14:16:11 11 MR. WALDROP: Your Honor, let me make sure that I  
14:16:13 12 answer your question directly. What we have evidence of  
14:16:17 13 is Mr. Luther on the -- on slide 12 at 214, 8 through 11,  
14:16:26 14 disclosed that he sent to Apple a listing of all the  
14:16:30 15 patents that Fintiv owned at that time, and it included  
14:16:34 16 the 125. He did not specifically discuss the 125 with  
14:16:38 17 them during those discussions in terms of -- but he  
14:16:42 18 provided them with a listing all the patents and the  
14:16:45 19 titles of the patents. And what we have shown you is what  
14:16:48 20 he would testify is item No. 29, right, that's on slide 12  
14:16:53 21 -- and let me put that back up, your Honor. On slide 12.  
14:16:56 22 He will testify that item 29 corresponds to the 125 patent  
14:17:02 23 that was in the presentation that he gave to Apple.

14:17:06 24 Was there a specific discussion about the 125  
14:17:10 25 that is in this case? No. But he is indicating that item

1 29 is the 125 patent. That is what he said at his  
2 deposition and that is what he will say at trial, and that  
3 was part of the package of items and IP that was available  
4 for Apple to license, acquire or collaborate on. That is  
5 what is in the --

6 THE COURT: Now, address Mr. Ravel's concern that  
7 none of this is in your -- is in any complaint.

8 MR. WALDROP: Well, first of all, your Honor, we  
9 attempted to, one, provide a lot of this information in  
10 the third amended complaint. That was denied. Second,  
11 your Honor, as you know, in deposition and discovery, your  
12 Honor, you don't have to update your complaint with all  
13 the information that's adduced during discovery. Rule 26  
14 says you only have to do that if the party's not aware of  
15 it, your Honor.

16 And Apple was amply aware of these meetings  
17 through our pleadings and through the very knowledge of  
18 the employees who are still at Apple, including Mr.  
19 Parker. So that's what I would say about that, your  
20 Honor.

21 Third, your Honor, I would say, this court has  
22 routinely allowed the parties to conform the complaint to  
23 the evidence that's already in the case. We're not  
24 talking about information that is unknown or new. This is  
25 information that's been known for almost ten months.

14:18:34 1 What's really going on, your Honor, is there is, at most,  
14:18:37 2 a technical violation.

14:18:38 3 And I understand that, your Honor, but, your  
14:18:41 4 Honor, from our perspective, there has been notice here.  
14:18:46 5 It's in the case, it's been fought over. There are  
14:18:48 6 disputes about what it means. And what I would like to  
14:18:50 7 point the Court to is, Mr. Ravel has never -- doesn't say  
14:18:53 8 that this didn't happen. Mr. Ravel's not going to say to  
14:18:56 9 you: No. That meeting never happened with Mr. Parker.  
14:18:58 10 Or we never got this presentation.

14:19:00 11 What they're arguing about is, what does it  
14:19:02 12 really mean? And we have facts -- I'll stop here. Go  
14:19:06 13 ahead.

14:19:06 14 THE COURT: Mr. Waldrop, other than Mr. Luther,  
14:19:09 15 is there any other evidence that you have of indirect  
14:19:14 16 infringe -- I'm sorry, of not notice to Apple prior to the  
14:19:19 17 date you filed suit?

14:19:24 18 MR. WALDROP: Mr. Luther and their additional  
14:19:26 19 witnesses who were at the meeting in Money 20/20, the  
14:19:30 20 Money 20/20 conference, there is other witnesses who were  
14:19:33 21 at that meeting that Mr. Parker where they were discussing  
14:19:35 22 some licensing methods. But this is what's in issue -- go  
14:19:39 23 ahead.

14:19:39 24 THE COURT: I thought it was in 2016, not 2020.  
14:19:43 25 Am I missing dates?

14:19:45 1 MR. WALDROP: I'm sorry, your Honor. Let me be  
14:19:46 2 clear. In 2015, they met at a conference and there were  
14:19:51 3 discussions there at the conference, and then, subsequent  
14:19:54 4 months later, this is where there was ongoing activity in  
14:19:57 5 which this presentation was provided afterward. So there  
14:20:00 6 was a meeting at the conference, initial excitement about  
14:20:02 7 the opportunity of working together, and then, it  
14:20:05 8 continued down between the parties in which further  
14:20:08 9 information was presented to Apple. So it stretched over  
14:20:10 10 a course of months, your Honor.

14:20:15 11 THE COURT: Who were the other witnesses?

14:20:19 12 MR. WALDROP: The other witnesses include Mike  
14:20:21 13 Love and Mr. Luther and Charlie Wigs, I think, was also at  
14:20:28 14 that meeting. But it was at least Mr. Mike Love was  
14:20:30 15 there, as well. There were multiple Mozido witnesses who  
14:20:32 16 met Mr. Parker at the Money 20/20 conference in 2015.

14:20:36 17 THE COURT: Is Mr. Love going to testify at  
14:20:38 18 trial?

14:20:39 19 MR. WALDROP: Yes, your Honor. He is the  
14:20:40 20 corporate rep.

14:20:41 21 THE COURT: Okay. Do you have anything else you  
14:20:43 22 want to say on this issue?

14:20:47 23 MR. WALDROP: No, your Honor. Unless you have --  
14:20:49 24 unless you have specific questions. The only thing --  
14:20:52 25 there was only one thing that I wanted to make sure that I



14:20:55 1 address any questions you had before. The last thing that  
14:20:57 2 I wanted to say, your Honor.

14:20:59 3 THE COURT: Go ahead, please.

14:21:01 4 MR. WALDROP: And if I could go to slide -- this  
14:21:05 5 is at slide 16, your Honor. This just goes to the point,  
14:21:10 6 your Honor, that Fintiv should be granted leave if that's  
14:21:13 7 still an issue, your Honor, for the Court in terms of this  
14:21:16 8 pleading issue, to add these facts that are already in the  
14:21:19 9 record, limit it to only those facts that have been  
14:21:21 10 discussed before, followed out by the parties, that that  
14:21:25 11 is a -- that is something in the alternative that we seek,  
14:21:28 12 your Honor.

14:21:28 13 And the last thing that I would add, your Honor,  
14:21:30 14 is the colloquy back and forth between Mr. Ravel to me  
14:21:36 15 just only highlights how this information is highly  
14:21:40 16 relevant to a trier of fact. How people of different  
14:21:44 17 views could come to different conclusions about what Apple  
14:21:46 18 knew and what Apple did not know or could have known. And  
14:21:50 19 moreover, your Honor, like I said before, there's rarely  
14:21:53 20 you have cases like this where the parties are talking  
14:21:57 21 about licensing both in person and in conversations  
14:21:59 22 continuing after where there's still the same -- where the  
14:22:04 23 people involved are still with the same company and  
14:22:07 24 involve the same technology that we're finding here. This  
14:22:09 25 is rare evidence, your Honor. This is highly material and

14:22:12 1 I think would be relevant to a trier of fact. And with  
14:22:15 2 that, your Honor, I'll conclude.

14:22:18 3 MR. RAVEL: May I be heard briefly, your Honor?

14:22:20 4 THE COURT: Mr. Ravel.

14:22:22 5 MR. RAVEL: Yeah, Mr. Waldrop, to save time,  
14:22:24 6 would you go back to your slide 12, rather than having me  
14:22:28 7 bring up mine that's got the same -- one of the same  
14:22:30 8 pictures in it?

14:22:32 9 MR. WALDROP: I am your servant, Mr. Ravel. I'll  
14:22:35 10 get back there very quickly. Slide 12. I'm there.

14:22:39 11 MR. RAVEL: Okay. First of all, did Mr. Waldrop  
14:22:42 12 really think he was really going to be able to bait me to  
14:22:45 13 step into that trap of saying what happened and what  
14:22:48 14 didn't happen when I was here on a 12(b) or a 12(c)  
14:22:52 15 motion? Not a chance.

14:22:54 16 Judge, 30-odd months into this case, outside of a  
14:23:03 17 pleading, we have one line on a piece of paper that says  
14:23:13 18 Mozido told Apple it had a patent that covered managing  
14:23:19 19 mobile wallet and related credentials. That is not notice  
14:23:28 20 of -- in the context of 40, that's not notice of the  
14:23:31 21 patent. It's clearly not notice of infringement of the  
14:23:34 22 patent. It's certainly not notice under contributory that  
14:23:43 23 iPhone, iWatch, Mac and iPad only exist to infringe the  
14:23:50 24 125 patent. It's just not enough, Judge.

14:23:54 25 Again, for today only, only today, let's

14:24:01 1 stipulate that line 29 was in the live pleading.  
14:24:06 2 Everything that I said and argued is still accurate, is  
14:24:11 3 not enough under this court's test, and this court is  
14:24:15 4 really clear. It says, I will let you have a reasonable  
14:24:20 5 time into discovery to put the best face on it you can.  
14:24:25 6 And if this is the best face they can put on it, taken  
14:24:31 7 pre-suit, indirect infringement at this case right now is  
14:24:35 8 what the Court should do.

14:24:40 9 THE COURT: Mr. Waldrop, anything else before we  
14:24:41 10 move to the next issue?

14:24:46 11 MR. WALDROP: The only thing I would add is, your  
14:24:48 12 Honor, you know, look, like I said, I think this is the  
14:24:50 13 kind of evidence you always want. I think that if when  
14:24:53 14 you were practicing, when anybody is practicing, they  
14:24:55 15 would want to know this information. It's highly  
14:24:57 16 relevant, your Honor. And with that, I'll conclude, your  
14:25:00 17 Honor. And the jury should decide.

14:25:02 18 THE COURT: Mr. Ravel, what's the next issue?

14:25:05 19 MR. RAVEL: Mr. Cunningham is going to have a  
14:25:07 20 discussion with you about the status of Fintiv's  
14:25:11 21 infringement contentions. I'll turn the baton over to  
14:25:15 22 him.

14:25:15 23 THE COURT: Okay.

14:25:17 24 MR. CUNNINGHAM: May it please the Court, your  
14:25:19 25 Honor, and good afternoon again.

14:25:21 1 I want to start by saying how happy I am, in  
14:25:24 2 particular, and our firm is to be involved in this case  
14:25:26 3 now. And I'm very much looking forward to being  
14:25:30 4 physically in your courtroom at some point in time. So  
14:25:34 5 thanks for having us today.

14:25:35 6 Your Honor, I have a little bit of bad news and  
14:25:40 7 that is that I don't have slides, so unfortunately, you're  
14:25:43 8 going to have to look at me while I do this.

14:25:48 9 THE COURT: How about we do -- how about we let  
14:25:49 10 Mr. Waldrop put up one of his slides?

14:25:55 11 MR. WALDROP: I will do it. I will do it.

14:25:58 12 MR. CUNNINGHAM: So, your Honor, I think this  
14:26:01 13 motion is actually fairly simple. And when I came in in  
14:26:05 14 cold and read the motion, I immediately saw that it sort  
14:26:09 15 of divides into two buckets of information. Bucket number  
14:26:13 16 one are infringement theories that were put forward for  
14:26:18 17 the first time in these September 2020 infringement  
14:26:22 18 contentions. And that was the fifth set of infringement  
14:26:25 19 contentions. I think we're now up to set No. 7. But the  
14:26:30 20 fifth one is sort of the operative one for this particular  
14:26:34 21 motion.

14:26:34 22 And we contend that those new infringement  
14:26:38 23 theories were not authorized by the Court's August 2020  
14:26:41 24 order. Bucket number two are claim limitations for which  
14:26:46 25 we contend that Fintiv has not provided sufficient

1 infringement contentions, and that insufficiency has now  
2 carried forward into the infringement expert report that  
3 we've now received since we filed this motion.

4 So regardless of which bucket of information  
5 you're looking at in these contentions, we think the right  
6 result in both buckets is to strike the either  
7 unauthorized or insufficient infringement theories that  
8 are in this fifth set of infringement contentions.

9 So I'm going to take bucket number one first.  
10 And as I sort of got into the papers, I realized, and I  
11 think I'm right, that what this really comes down to is,  
12 what did your Honor order that the parties could do in  
13 that August 2020 hearing? And so, I just read the record  
14 cold, and I came to a conclusion that I think our position  
15 is the correct one, and that is, we interpreted and  
16 interpret your August 2020 order as ordering a limited set  
17 of supplementation that would be related to the new  
18 products that you authorized them to bring into the case.  
19 That is, the iPads and Macs, number one. And number two,  
20 that they would be permitted to provide infringement  
21 contentions that relate to the new Markman terms that you  
22 were going to construe, based on the fact that those new  
23 products were coming in. And those terms, as you'll  
24 recall, were contactless, mobile device and registering  
25 the mobile wallet application. So those were the three

14:28:24 1 terms that you thereafter construed.

14:28:27 2           On the other hand, it seems -- it appears to me  
14:28:31 3 that Fintiv takes the position that your August 5th, 2020  
14:28:35 4 order gave them essentially free rein to add any theories  
14:28:39 5 they wanted, based on a statement you made at the hearing  
14:28:41 6 that they would be permitted to, and I'll quote, provide  
14:28:45 7 any additional infringement contentions it believes are  
14:28:49 8 appropriate, end quote.

14:28:51 9           Now, of course, I wasn't at that hearing. I  
14:28:53 10 wasn't involved in this case, but I did pick up the skill  
14:28:56 11 of reading in the last couple of years. And so, I read  
14:29:00 12 that transcript very carefully. And I further went  
14:29:03 13 forward and read every single word that has come out of  
14:29:09 14 your Honor's mouth since the date of that hearing. So all  
14:29:11 15 of the other hearings, including the subsequent Markman  
14:29:13 16 hearings, to sort of discern for myself what we think that  
14:29:18 17 you intended to permit.

14:29:20 18           And one thing you said at that hearing, that  
14:29:24 19 August 5th hearing was, and I'll quote again, that the  
14:29:27 20 issues being addressed were, quote, really more about  
14:29:31 21 including additional products under the same theories, end  
14:29:35 22 quote. And you also said that you -- if you were going to  
14:29:38 23 allow the additional products in, that you would offset  
14:29:41 24 that in any way I can to make sure that Apple is  
14:29:45 25 protected.

1           You also gave, I believe it was, Mr. Waldrop the  
2 opportunity to suggest anything to the Court about what  
3 you were proposing, and the answer to that question was  
4 no. And so, when we left the hearing -- and I've spoken  
5 to co-counsel and I've spoken to Mr. Ravel -- we believed  
6 it was very clear that there would be a limited set of  
7 supplementation, based on the new products obviously. And  
8 we don't have any quarrel with the infringement  
9 contentions, based on iPads and Macs, although, you know,  
10 obviously we didn't like the result of that. We don't  
11 have any quarrel with those infringement contentions. And  
12 then, infringement contentions that were specifically  
13 related to the new terms that were going to be construed.

14           So, as I said, I didn't stop reading with that  
15 transcript. I went forward and read some of the other  
16 things that your Honor has said. And in the October 21  
17 Markman hearing, there's a further colloquy where you say,  
18 the Court is going to allow the plaintiff to amend its  
19 infringement contentions now that it has this  
20 construction. And that was the construction of mobile  
21 device. And the defendant will be allowed to amend their  
22 invalidity contentions in the same sequence that always  
23 occurs now that I've amended this. And that's on page 42  
24 of that transcript.

25           And then, Mr. Jensen came back in just a few

14:31:06 1 minutes later and sought clarification where he asks: We  
14:31:11 2 understand your Honor's guidance here to refer to an  
14:31:14 3 opportunity for Fintiv to amend its infringement  
14:31:18 4 contentions solely with respect to the issues relating to  
14:31:21 5 this particular claim term, the mobile device. This is  
14:31:25 6 not an opportunity for them to redo and add new theories  
14:31:30 7 to their existing contentions, based on other claim  
14:31:33 8 limitations, et cetera, end quote. Your response, that's  
14:31:38 9 correct. Mr. Jensen says, is that correct? The Court  
14:31:41 10 says yes, sir.

14:31:41 11 So when I read that all as a package -- and, you  
14:31:46 12 know, again, I'm giving it a cold read. I wasn't at these  
14:31:49 13 hearings. I believe that your August 2020 order -- and  
14:31:54 14 you're obviously the arbiter of what you intended to  
14:31:57 15 order. I believe your August 2020 order was quite clear  
14:32:00 16 that the new contentions were going to be related to iPads  
14:32:04 17 and Macs or related to these three new claim  
14:32:08 18 constructions, and that's all.

14:32:10 19 Now, that's not what we have here. We have quite  
14:32:13 20 a number of new contentions that are unrelated to iPads  
14:32:17 21 and Macs. In fact, they're related to the products that  
14:32:21 22 have been in this case since day one and unrelated to the  
14:32:24 23 three new claim constructions that your Honor gave. And  
14:32:28 24 we've listed those new theories on page 4 of our opening  
14:32:32 25 brief. And I won't list them in my argument because



14:32:35 1 they're there. I will make the point, though, that these  
14:32:39 2 new theories that we've listed on page 4 of our opening  
14:32:44 3 brief don't have anything to do with the three terms that  
14:32:46 4 were thereafter briefed, contactless, mobile device and  
14:32:49 5 registering.

14:32:50 6 And I am going to try and do one thing, your  
14:32:53 7 Honor, that I might screw up. I'm going to show you an  
14:32:56 8 exhibit that we've provided your Honor. And I didn't have  
14:32:58 9 any role in preparing this, but I think it's a really nice  
14:33:02 10 -- can you see this, your Honor?

14:33:05 11 THE COURT: (Indicating affirmatively.)

14:33:07 12 MR. CUNNINGHAM: So this is Exhibit 12 to our  
14:33:10 13 opening brief. And I get to be gushy about this because I  
14:33:13 14 had no role in preparing this. But what it does is, it  
14:33:15 15 sets forth the infringement contentions, the fifth set,  
14:33:17 16 and for everything that we contend is new, it's  
14:33:23 17 highlighted in yellow. And for the things that we contend  
14:33:25 18 are insufficient, we've highlighted in pink. And so, it's  
14:33:29 19 a -- really, for me, getting up to speed, it was a really  
14:33:33 20 easy guide to determine, you know, what it was that we  
14:33:36 21 were contending was new and what it was we were contending  
14:33:39 22 is insufficient.

14:33:40 23 And so, I have one example of something that we  
14:33:43 24 contend is new here. And this is a doctrine of  
14:33:49 25 equivalents argument that's based on the claim term

14:33:52 1 "displaying a contactless card applet." Now, the word  
14:33:57 2 "contactless" appears in what I just read you, your Honor,  
14:34:01 3 obviously. But the point of the argument being made here,  
14:34:05 4 the contention being made here is about the word  
14:34:08 5 "displaying." And you can read that right here. Any  
14:34:12 6 difference between presenting a virtual card and  
14:34:14 7 displaying a contactless card applet is insubstantial.

14:34:17 8 So this is not a contention about your  
14:34:23 9 construction of contactless; rather, it's a contention  
14:34:25 10 about what is or -- what does or does not display that  
14:34:31 11 card applet? And so, this theory could have been in the  
14:34:34 12 first set of contentions. It could have been in the  
14:34:36 13 second set of contentions. It could have been in the  
14:34:38 14 third or the fourth, but it doesn't belong in a set of  
14:34:41 15 contentions that were issued nine months after the final  
14:34:46 16 contentions were due in this case.

14:34:48 17 And besides, obviously these are doctrine of  
14:34:52 18 equivalents opinions for the most part. There are at  
14:34:56 19 least three of these that are doctrine of equivalents  
14:35:00 20 arguments. And the plaintiff knew from day one that they  
14:35:02 21 would need to allege DOE if that was going to be the path  
14:35:05 22 they chose. And so, what we think is not in dispute, your  
14:35:10 23 Honor, is that all of the things in Exhibit 12 that are  
14:35:14 24 set forth in yellow are new opinions, new contentions that  
14:35:19 25 were issued to Apple about nine months after the deadline

14:35:23 1 for final contentions.

14:35:25 2           Number two, that Fintiv did not seek leave to add  
14:35:29 3 these particular theories. What they sought leave to add  
14:35:32 4 was theories related to iPads and Macs and theories  
14:35:36 5 related to the specific claim terms that your Honor was  
14:35:39 6 going to construe thereafter. And again, as to those two  
14:35:42 7 buckets of contentions, we do not -- this motion is not  
14:35:46 8 about those. We don't have a quarrel with those today.  
14:35:49 9 And then, three, it's undisputed that the deadline for  
14:35:51 10 final contentions was in January of 2020.

14:35:55 11           So I kind of go back to your OGP, your Honor, and  
14:35:59 12 I know there's some folks on this Zoom call that had  
14:36:03 13 perhaps some role in developing the OGP and the rules  
14:36:07 14 surrounding that. And I won't name any names, but the  
14:36:11 15 rules are there for a reason. The rules say if you're  
14:36:14 16 going to try and amend your contentions after the final  
14:36:17 17 deadline, you gotta ask me, you gotta get leave.

14:36:20 18           And the purpose for that, your Honor, if I can be  
14:36:22 19 so bold as to say is to avoid the kind of chaos that we  
14:36:26 20 have here where we're having this hearing. I've got  
14:36:29 21 rebuttal reports due next Thursday. We've got summary  
14:36:33 22 judgment motions coming up in June, and we're seeing new  
14:36:37 23 theories coming in months and months after the final  
14:36:40 24 deadline.

14:36:41 25           And so, the rules mean something, and I think

14:36:45 1 they mean that these new theories -- if your Honor agrees  
14:36:48 2 with me about what you intended to order the parties to do  
14:36:51 3 and not do in August, if you agree with me, I think the  
14:36:54 4 yellow-highlighted theories need to come out of the  
14:36:58 5 contentions, and then, I think we can meet and confer with  
14:37:00 6 the other side about also removing these new theories from  
14:37:04 7 the expert report that we got.

14:37:07 8           So, your Honor, for bucket number two, the key  
14:37:12 9 question here is, is Apple as of the final contention date  
14:37:17 10 on fair notice of what Fintiv will point to at trial, at  
14:37:21 11 trial as satisfying certain claim limitations, and the  
14:37:26 12 answer again from my cold read is no. We've raised three  
14:37:30 13 claim terms in this part of our motion, "widget," "rule  
14:37:33 14 engine" and "storing and managing the mobile wallet  
14:37:36 15 application on a server." And for each of those, we don't  
14:37:41 16 have a contention from Fintiv as of the final contention  
14:37:46 17 date, and even as of the date of these later contentions  
14:37:50 18 in September of 2020, as to what parts of the products  
14:37:56 19 actually satisfy those three contentions.

14:37:59 20           And the expert report, your Honor, by the way,  
14:38:00 21 doesn't solve these problems. In fact, I think we'll be  
14:38:04 22 talking to you later on in this case about how the expert  
14:38:07 23 report in many ways makes the problems worse.

14:38:10 24           And so, if I can just start with "widget," and  
14:38:13 25 then, I'll move through the other two relatively quickly.

14:38:16 1 The Court obviously remembers that the construction of  
14:38:19 2 that term "widget" is software that is either an  
14:38:22 3 application or works with an application. And your Honor  
14:38:27 4 explained in your Markman hearing, which I've also read,  
14:38:30 5 that a person of ordinary skill in the art would not  
14:38:33 6 understand that a widget is a standalone application but,  
14:38:36 7 rather, as code, e.g., a plug-in that runs within an  
14:38:41 8 application.

14:38:42 9 And so, we needed to know, your Honor, what code  
14:38:49 10 that runs in an application is the claimed widget. That  
14:38:54 11 is what would have put us on notice of their infringement  
14:38:57 12 contention with respect to this term. And I submit to  
14:39:01 13 your Honor that if you study the pink portions of the  
14:39:08 14 Exhibit 12 that we've submitted to your Honor on the claim  
14:39:12 15 term "widget," you will not see reference to anything that  
14:39:17 16 can be fairly characterized as code that runs within an  
14:39:20 17 application.

14:39:21 18 And I'm going to just get to that in -- right  
14:39:25 19 now. So this is where widget begins. On information and  
14:39:39 20 belief, et cetera, et cetera, and then, there's a series  
14:39:41 21 of citations you see here, your Honor, on the first page  
14:39:44 22 of their contentions regarding widget. We have gone  
14:39:47 23 through and confirmed that all of the documents you see  
14:39:50 24 cited here and all of the support pages and all of the  
14:39:53 25 deposition testimony don't make reference to a single line

14:39:57 1 of code, of executable logic code.

14:40:00 2           So now we go to the examples that they give for  
14:40:05 3 what a widget is. A widget and a wallet management  
14:40:12 4 applet, WMA, corresponding to the contactless card applet  
14:40:15 5 are retrieved as illustrated in the screen shots below.  
14:40:19 6 And then, what we see are images of credit cards. And  
14:40:22 7 this, by the way, your Honor, for the record, is Exhibit  
14:40:25 8 12 at page 48. And again, the accused pair, a widget, as  
14:40:32 9 illustrated in the screen shots below, we see images.  
14:40:35 10 Well, obviously, your Honor, images aren't code, nor are  
14:40:41 11 the data files that are cited later on in these  
14:40:43 12 contentions, nor are the card art images that are cited  
14:40:48 13 later on.

14:40:49 14           And if you look closely at the briefing, it's  
14:40:55 15 always expressed in -- that saying various things are with  
14:40:59 16 respect to a widget or for a widget, and that language is  
14:41:03 17 there for a reason because they're not telling us what the  
14:41:07 18 widget is. They're telling us what things are with  
14:41:09 19 respect to the widget or for the widget. But you will  
14:41:14 20 search their brief. And I'm talking about page 7 of their  
14:41:17 21 proposition brief, in vain, for any statement that says  
14:41:19 22 this software code, this file, this set of source code  
14:41:24 23 functions, these lines of code, these are the -- this is  
14:41:28 24 the claimed widget, it just isn't there, your Honor.

14:41:32 25           And in my view, the notice requirement of

1 infringement contentions, at a very minimum, required them  
2 to say that. And we may have a disagreement about what it  
3 is or is not, but we need to know what it is that  
4 satisfies the Court's construction that they allege is the  
5 widget. And it's not in the contentions, and, frankly,  
6 your Honor, it's not in the briefing either. And it's  
7 certainly not in the expert report.

8           So the question I have is, when am I going to see  
9 it for the first time? Am I going to see it for the first  
10 time in a deposition of the expert? Am I going to see it  
11 for the first time in response to a summary judgment  
12 motion? Or worse yet, am I going to see it for the first  
13 time when their expert takes the stand at trial?

14           And so, you know, we cited the Rapid Completions  
15 case out of the Eastern District of Texas in our briefing.  
16 And in that case, Judge Mitchell found that quoting  
17 diagrams and screen shots from the products does not put a  
18 defendant on notice of where the plaintiff believes the  
19 asserted elements are found in an instrumentality, which  
20 is the exact information that plaintiff is supposed to be  
21 revealing in its infringement contentions.

22           And she found in that case that it was  
23 particularly true because the only additional explanatory  
24 text is conclusory and merely parrots the claim language.  
25 And so, we're in an untenable position here, your Honor,

14:42:55 1 where we're left -- we're guessing what we think they  
14:42:58 2 might eventually point to, but it's far too late for them  
14:43:01 3 now to point to something that actually constitutes  
14:43:05 4 executable logic code that runs inside one of these  
14:43:10 5 applications, and we just don't have that.

14:43:13 6 And so, I think at this point, your Honor, I want  
14:43:17 7 to wrap up and say, you know, where does this leave us?  
14:43:20 8 Where does this leave us? You know, we can't have  
14:43:23 9 something new come out of the expert's mouth in a  
14:43:26 10 deposition. We can't have something new come out at  
14:43:28 11 trial. We needed to know this information as of last  
14:43:31 12 January. We needed to know what they think the widget is,  
14:43:34 13 what they think the rule engine is, and what they think  
14:43:36 14 manages and stores these things, and we simply don't have  
14:43:40 15 it in these contentions. And, frankly, we don't have it  
14:43:42 16 in the expert report either.

14:43:48 17 And so, your Honor, I think I'm just going to  
14:43:50 18 stop right there and ask if you have any questions, and if  
14:43:53 19 not, I will turn it over to opposing counsel.

14:43:56 20 THE COURT: Mr. Waldrop.

14:43:58 21 MR. WALDROP: Thank you, your Honor. I do have  
14:44:02 22 slides, your Honor. So if you'll permit me to share my  
14:44:05 23 screen, your Honor.

14:44:14 24 So may it please the Court again, I'm John  
14:44:23 25 Waldrop on behalf of the plaintiff of this case, your



14:44:25 1 Honor.

14:44:26 2 Apple's motion to strike should be denied. This  
14:44:30 3 is a case that turns on the answers to three important  
14:44:33 4 questions, your Honor. First, did the Court's August 5th,  
14:44:39 5 2020 order directing Fintiv to provide, and I quote, any  
14:44:43 6 additional infringement contentions it believes are  
14:44:45 7 appropriate, provide sufficient leave to permit Fintiv to  
14:44:50 8 serve amended infringement contentions on September 11,  
14:44:53 9 2020? The answer to this question is yes.

14:44:57 10 Second, your Honor, was Fintiv permitted to serve  
14:45:03 11 amended contentions on September 11, 2020, after the  
14:45:05 12 Court's supplemental claim construction hearing on August  
14:45:09 13 28th, 2020, requested by Apple, per the Court's standing  
14:45:15 14 rules and specifically the agreed-upon order in this case?  
14:45:19 15 The answer to that question, your Honor, is yes.

14:45:22 16 Finally, your Honor, has Fintiv shown under the  
14:45:25 17 relevant four-factor test that it was appropriate to serve  
14:45:29 18 amended infringement contentions on September 11 in this  
14:45:33 19 case? And finally, the answer to that question is yes.  
14:45:37 20 As such, your Honor, Apple's motion to strike Fintiv's  
14:45:41 21 infringement contentions should be denied.

14:45:43 22 And unless the Court has specific questions, I  
14:45:47 23 was going to lay out and take up each of these questions  
14:45:51 24 in turn and lay out as to somewhat of my confusion and  
14:45:56 25 bafflement that we're here. But before I do that, your

14:45:58 1 Honor, I wanted to give the Court an opportunity to ask me  
14:46:01 2 whatever questions. And if you have none, your Honor,  
14:46:07 3 I'll go forward.

14:46:08 4 THE COURT: I have none.

14:46:10 5 MR. WALDROP: First, your Honor, the first  
14:46:15 6 question which sets the table here is, was the Court's  
14:46:18 7 August 5th, 2020 order sufficient? And on slide 2, your  
14:46:21 8 Honor, I set forth an overview of our argument. One, we  
14:46:27 9 were authorized to do this on 9-11, your Honor, and I'll  
14:46:30 10 get back to why we believe that's the case. Two, your  
14:46:33 11 Honor, Apple fails to rebut any of the four-factor  
14:46:36 12 analysis regarding the 9-11 infringement contentions. And  
14:46:41 13 then, finally, your Honor, there's no prejudice from the  
14:46:43 14 September 11 infringement contention, your Honor.

14:46:45 15 And I appreciate and I'm happy that Mr.  
14:46:49 16 Cunningham's in the case, but the idea that this is new  
14:46:53 17 and that there's some prejudicial issue after eight  
14:46:55 18 months, your Honor, there's no prejudice. And in fact,  
14:46:58 19 Apple has responded to these, what they call, new  
14:47:02 20 infringement theories in its interrogatory responses  
14:47:05 21 regarding non-infringement. So this has been debated and  
14:47:09 22 followed for quite some time, your Honor.

14:47:11 23 So as you may recall, your Honor -- I'll stop  
14:47:14 24 there.

14:47:14 25 THE COURT: Mr. Waldrop, let me interrupt you for

14:47:16 1 a second.

14:47:19 2 Mr. Cunningham, when did you -- when did Apple  
14:47:23 3 receive the infringement contentions that you were  
14:47:26 4 discussing today?

14:47:28 5 MR. CUNNINGHAM: I believe it's accurately set  
14:47:31 6 forth on that slide. It was September 11 or thereabouts  
14:47:35 7 of 2020.

14:47:36 8 THE COURT: Okay.

14:47:40 9 MR. WALDROP: So if I can continue, your Honor.

14:47:43 10 As you may recall -- and I'd like to go to slide  
14:47:46 11 4, your Honor. As you may recall, Fintiv has certainly  
14:47:50 12 and diligently worked for leave to amend its infringement  
14:47:53 13 contentions per the Court's orders -- and I'll come back  
14:47:56 14 to that -- and we did so on July 1st, 2020. And we did  
14:48:00 15 this, your Honor, not because we think we needed to, but  
14:48:03 16 we did so in the belief to address Apple's complaints  
14:48:07 17 throughout the case about needing additional detail in our  
14:48:11 18 infringement contentions and mostly to avoid motion  
14:48:15 19 practice.

14:48:15 20 So we worked pretty fastidiously, your Honor, to  
14:48:19 21 meet these complaints throughout the entire case. Apple's  
14:48:23 22 complaints, your, Honor, were more focused on the how and  
14:48:25 23 not the what regarding infringement, which we believe was  
14:48:29 24 a matter for expert discovery but is an attempt to later  
14:48:35 25 say we added detail upon detail. And I'm glad that Mr.

14:48:38 1 Cunningham showed you some of those infringement  
14:48:39 2 contentions because, your Honor, they cite tons of  
14:48:42 3 evidence. They are fulsome, your Honor. They are not  
14:48:46 4 skeletal. There is documents and source code for every  
14:48:50 5 single element.

14:48:50 6 Now, after receiving our amended infringement  
14:48:55 7 contentions, your Honor, on July 1st, 2020, Apple  
14:48:58 8 requested additional claim construction on a number of  
14:49:02 9 counts. The Court then set a supplemental claim  
14:49:05 10 construction date for August 28th, 2020. So on August  
14:49:12 11 5th, the Court set a hearing on supplemental claim  
14:49:14 12 construction. The record is clear from Fintiv's  
14:49:20 13 perspective that the Court's August 5th, 2020 order  
14:49:24 14 directing Fintiv to provide any additional infringement  
14:49:28 15 contentions that Fintiv believes were appropriate was  
14:49:30 16 exactly that, and that's what exactly Fintiv did on  
14:49:33 17 September 11, 2020.

14:49:35 18 In fact, your Honor, we took that as an order to  
14:49:38 19 us to make sure all issues were presented to the Court in  
14:49:43 20 connection with claim construction and so that we could  
14:49:45 21 resolve all of this at that time, your Honor. I would  
14:49:49 22 like to direct the Court -- let me stop for a second  
14:49:52 23 there, your Honor.

14:49:53 24 Now, thereafter, I want to make -- note that on  
14:49:55 25 the timeline, your Honor, fact discovery closed on

14:49:58 1 December 18, 2020. And the close of expert discovery is  
14:50:01 2 within a several weeks, May 24, 2021. And as counsel's  
14:50:08 3 argument presented, they already have our infringement  
14:50:09 4 report and our damages report. And, your Honor, it wasn't  
14:50:12 5 like Apple was not amending its invalidity contentions  
14:50:15 6 after September 11th, and they did so throughout the case.  
14:50:20 7 Both parties diligently tried to address each's concerns  
14:50:23 8 regarding what they considered was in the case and what  
14:50:25 9 wasn't in the case.

14:50:28 10 Now, in its motion, your Honor -- so let me stop  
14:50:33 11 there, your Honor. I want to direct the Court to slide 6.  
14:50:39 12 Now, no one disputes that the Court ordered this and  
14:50:41 13 that's what happened. And from my perspective, this  
14:50:44 14 should be the end of that inquiry and Apple's motion  
14:50:47 15 should be denied. But what Apple is arguing is that any  
14:50:50 16 such amendment to the infringement contentions by Fintiv,  
14:50:53 17 ordered by this court, should be limited to the issues  
14:50:56 18 surrounding the supplemental claim construction that Apple  
14:50:59 19 requested from the Court.

14:51:01 20 And, your Honor, on slide 6, I'm setting forth  
14:51:05 21 the Court's instruction an order on August 5th, 2020,  
14:51:09 22 setting the September 11 date for Fintiv's amended  
14:51:13 23 infringement contentions did not only relate to new  
14:51:16 24 products or iPads or Macs, even claim constructions. And  
14:51:20 25 in fact, I represented -- I presented to you in bullet

14:51:24 1 two, exactly what the Court said: Any additional  
14:51:27 2 infringement contention it believes are appropriate.

14:51:29 3 On the third bullet, your Honor, you had already  
14:51:33 4 granted the addition of the iPads and Macs into the case,  
14:51:37 5 which we had not received discovery of, you had granted  
14:51:40 6 that on the bench on August 5th, 2020. Apple's argument  
14:51:45 7 that the September 11 order doesn't relate to iPads and  
14:51:49 8 Macs doesn't jibe with exactly what this court said. And  
14:51:51 9 I understand opposing counsel wasn't there, but I just  
14:51:53 10 wanted to set the record complete on that, your Honor.

14:51:57 11 So this additional argument that opposing counsel  
14:52:00 12 has raised leads to the second question, which was, was  
14:52:04 13 Fintiv permitted to serve amended infringement contentions  
14:52:07 14 on September 11, 2020, after the Court's supplemental  
14:52:11 15 claim construction hearing on August 28th? Now, I would  
14:52:16 16 like to direct the Court to slide 7.

14:52:19 17 Now, I understand that counsel was not --  
14:52:22 18 opposing counsel was not in the case, and this was agreed  
14:52:24 19 to by different counsel. But what I've put forth to the  
14:52:28 20 Court on slide 7 is an excerpt from the agreed amendment  
14:52:33 21 -- order governing proceedings in patent cases. So this  
14:52:36 22 is your current order, your Honor. And then, the footnote  
14:52:39 23 from the agreed scheduling order between the parties. So  
14:52:41 24 this is what Fintiv and Apple both agreed.

14:52:44 25 And, your Honor, you are clear that the parties

14:52:49 1 should seasonably amend preliminary infringement  
14:52:52 2 contentions when a party believes that its contentions  
14:52:55 3 should be supplemented. That is set forth on footnote one  
14:52:58 4 in our agreed scheduling order. It specifically says the  
14:53:01 5 parties may amend preliminary infringement contentions and  
14:53:04 6 preliminary invalidity contentions without leave of court  
14:53:06 7 so long as counsel certifies that it undertook reasonable  
14:53:10 8 efforts to prepare its preliminary contentions and the  
14:53:13 9 amendment's based on material identified after those  
14:53:15 10 preliminary contentions were served.

14:53:16 11 That is exactly what we have done, your Honor,  
14:53:19 12 through every single amendment to the contentions in this  
14:53:24 13 case. We got access to discovery, we amended our  
14:53:29 14 infringement contentions. As you may recall, deposition  
14:53:31 15 and source code access was limited for about five months  
14:53:34 16 as a result of COVID. We weren't even able to go to  
14:53:36 17 opposing counsel's offices to review source code for many  
14:53:39 18 months. Depositions did not start until about May or  
14:53:43 19 June. And so, your Honor, as soon as we got information,  
14:53:45 20 we immediately started updating it per the agreed  
14:53:48 21 scheduling order in this case on footnote one.

14:53:51 22 Now, your order governing proceedings, your  
14:53:54 23 Honor, which also provides -- said that the deadline for  
14:53:58 24 serving final infringement and invalidity contentions --  
14:54:01 25 says that the deadline for serving final infringement

14:54:05 1 contentions doesn't relieve the parties of their  
14:54:08 2 obligation to seasonably amend if new identified  
14:54:11 3 information is identified after initial contentions.

14:54:13 4           So this is the order governing proceedings which  
14:54:16 5 came after the agreed order in our case. And so, at all  
14:54:20 6 times, we have complied. And it makes sense, your Honor,  
14:54:23 7 because the way this court thankfully does case scheduling  
14:54:27 8 is, the parties do claim construction first, fact  
14:54:31 9 discovery comes later. And so, in that regime, as the  
14:54:33 10 Court wisely has done, the Court allows for the parties to  
14:54:37 11 adjust their infringement contentions as the case  
14:54:41 12 develops.

14:54:41 13           Unlike in other jurisdictions where both fact and  
14:54:44 14 claim construction proceedings are ongoing concurrently,  
14:54:47 15 here, the plaintiff is given leeway by the Court and is  
14:54:52 16 directed to update the infringement contentions as the  
14:54:54 17 case progresses. So there's nothing complicated here,  
14:54:58 18 your Honor. And what we did, we thought was consistent  
14:55:01 19 with the agreed scheduling order and consistent with what  
14:55:03 20 the Court expects, and that's exactly the way we acted  
14:55:08 21 here.

14:55:08 22           So after the Court's August 28th, 2020 hearing,  
14:55:12 23 which was a claim construction hearing, which the Court  
14:55:15 24 allows for parties to update in their infringement and  
14:55:19 25 invalidity contentions as a matter of course, eight weeks



1 after Markman, the Court set a truncated date of two  
2 weeks, and that's exactly what we did.

3 Now, in its motion, Apple identifies a number of  
4 issues, many of which are moot, your Honor. And there was  
5 one slide where counsel for -- opposing counsel presented  
6 something that he wanted stricken, your Honor. That's not  
7 -- it's been mooted. It's not even in the expert report.  
8 And so, this gets to the count of artificiality of this  
9 proceeding given that the infringement contentions have  
10 been in the case since September 11. There's been  
11 discovery responses from both parties on these issues.  
12 And now there's an infringement report that serves as the  
13 basis for our infringement positions in this case, and  
14 he's presenting to you an argument that's not even being  
15 advanced by our expert; so it's mooted.

16 And so, I would like to then point the Court to  
17 slide 3 just to give a little bit more context for this,  
18 your Honor. And what's on slide 3 is a summary of the six  
19 items that were in Apple's original briefing of issues  
20 that they had with the infringement contentions. And most  
21 of these have been mooted and are not even being advanced,  
22 your Honor, in our expert reports by our expert.

23 And so, what is -- they're not an issue. So  
24 essentially there's two-and-a-half issues for the Court's  
25 consideration which are partially mooted because we have

1 -- we're not advancing those theories in the case. So,  
2 your Honor, on slide 5, your Honor, we have three issues  
3 that counsel -- opposing counsel spent some time on  
4 regarding the defectiveness of our infringement  
5 contentions, your Honor.

6 Once again, going to the how and not the what,  
7 your Honor, which we think is inappropriate for  
8 contentions. And, your Honor, it's clear there and my  
9 point is proven exactly from their own language, if you  
10 look at the second bullet, which is taken directly from  
11 their brief -- and by the way, this is all mooted, your  
12 Honor, because it's already in the expert report.

13 But they say in the second bullet, "the amended  
14 final contentions also fail to disclose how Fintiv  
15 believes Apple servers store." Your Honor, that's why you  
16 have expert reports. Infringement contentions are not for  
17 the how. You know, your Honor, and that is the basis for  
18 this entire motion is really a summary judgment motion.  
19 It is really the attempt to get expert discovery which  
20 they already have and will get as the case proceeds.

21 So, your Honor, I just want to highlight that for  
22 you that they're telling the Court it's not what they  
23 we're concerned about, we really want to know the how.  
24 And as we all know, your Honor, that's not the purpose of  
25 infringement contentions, your Honor.

1           If I could go to slides 8 and 10, your Honor. I  
2 just wanted to talk to you briefly about the third  
3 question, which we believe the answer is yes is, has  
4 Fintiv shown that the relevant four-factor test that it  
5 was appropriate to serve amended infringement contentions  
6 in this case, and we think that answer is yes.

7           Now, to set the table for this a little bit, your  
8 Honor, is during the supplemental claim construction  
9 process, after that, there were three things that were  
10 added regarding the claim terms that were argued over.  
11 And this is the selecting the contactless card applet.  
12 That was construed by the Court on slide 8. So we amended  
13 our infringement contentions to address this, which was  
14 specifically discussed at the supplemental claim  
15 construction hearing.

16           On slide 9, your Honor, we also -- the Court  
17 considered the registering element, which was -- we added  
18 literal and DOE further supplementation regarding this.  
19 This term was construed by the Court to have its plain and  
20 ordinary meaning, so we updated our infringement  
21 contentions to address that. So this is -- these are  
22 things specifically discussed by the Court during that  
23 supplemental claim construction, we addressed and would  
24 have had the right to do so in other claim construction  
25 process.

1           On slide 10, your Honor, we provided a exemplary  
2 quote from Apple's arguments from the August 28, 2020  
3 Markman hearing regarding the registering term. So here,  
4 your Honor, we're giving you language that they argued at  
5 claim construction -- supplemental claim construction  
6 regarding this term, and they made multiple statements  
7 about what registering was. And they said registering one  
8 of those things is not the same thing as registering the  
9 other. They make all of these arguments.

10           And so, your Honor, we were fully within our  
11 rights, your Honor, to -- and the Court would have  
12 expected us to update our infringement contentions to  
13 address multiple arguments that were set forth, which I  
14 won't get into now, your Honor, because experts are going  
15 to resolve that. But I put that for the Court's  
16 edification on slide 10 so that the Court is aware of  
17 Apple's arguments regarding this and what was going on,  
18 your Honor.

19           And then, as to the widget, your Honor -- and  
20 I'll get to the widget later, your Honor. I'll come back  
21 to the widget argument because that was discussed  
22 fulsomely in our claim construction -- I mean, in our  
23 infringement contentions, your Honor.

24           So the next point, your Honor, which leads to the  
25 four-factor test, which was not addressed by Apple at all,

15:00:39 1 on slide 11, I provide a summary of these arguments that  
15:00:43 2 Apple argues that Fintiv did not seek leave, but as you  
15:00:46 3 know, your Honor, the Court, on August 5th, directed us to  
15:00:50 4 amend, and we thought it was appropriate to put all issues  
15:00:52 5 before the Court given the fact that there was an upcoming  
15:00:55 6 claim construction hearing.

15:00:56 7 And the four-factor test on a motion to strike,  
15:01:00 8 it's essentially the same four-factor test for a motion  
15:01:02 9 for leave to amend the infringement contentions. And  
15:01:06 10 after considering all of this evidence and the four  
15:01:08 11 factors, your Honor, it was completely appropriate for  
15:01:11 12 Fintiv to amend its infringement contentions, your Honor.

15:01:14 13 Briefly, your Honor, we have slides that go to  
15:01:18 14 each of the factors. On slide 12, factor one, reason for  
15:01:22 15 delay. As I indicated before, your Honor, most of Apple's  
15:01:25 16 technical witness depositions took place after July 1st,  
15:01:29 17 2020. And so, we updated our infringement contentions to  
15:01:33 18 put that -- put Apple on notice of that deposition  
15:01:36 19 testimony and documents. Moreover, your Honor, we quickly  
15:01:42 20 updated our infringement contentions after the August 5th  
15:01:46 21 date. So on September 11, they had that information.  
15:01:49 22 Almost eight months ago. Disallowing this amendment, your  
15:01:52 23 Honor, we think, is contrary to the rules of civil  
15:01:54 24 procedure and discovery, your Honor.

15:01:57 25 Going to slide 13, your Honor, and here, I'm just

15:02:01 1 simply doing for the Court's edification what we were  
15:02:03 2 doing. So literally on slide 13, I'm showing you that we  
15:02:07 3 are updating -- this is the complaint Apple has regarding  
15:02:11 4 one of what they called a new theory. What we did in the  
15:02:14 5 update was to provide exemplary new evidence. So we cite  
15:02:19 6 to the deposition testimony of Christopher Sharp, which  
15:02:22 7 would further elucidate what we thought was regarding the  
15:02:26 8 claim, the wallet management applet.

15:02:30 9 We then put forward -- we cited deposition  
15:02:32 10 testimony of Mr. Fruhauf, which we recently obtained on  
15:02:37 11 August 5th. We cited all of this in the September 11,  
15:02:40 12 2020 claim charts for the iPhone and iWatches on pages 58  
15:02:44 13 248 and 291.

15:02:48 14 On slide 14, your Honor, this is the complaint  
15:02:51 15 where they say this is a new literal and DOE theory. Your  
15:02:53 16 Honor, that we updated in the September 11th infringement  
15:02:56 17 contentions was to cite to additional testimony from Mr.  
15:02:59 18 Sharp which we think showed how this element table -- what  
15:03:02 19 this contention went to and specifically how it infringed,  
15:03:07 20 your Honor.

15:03:08 21 On slide 15, your Honor, we give more evidence of  
15:03:13 22 how, once again, what we supplemented. We just added  
15:03:17 23 additional evidence supporting the theory, which had  
15:03:19 24 already been set forth in the infringement contentions on  
15:03:22 25 July 1st. So we've added additional information.

1 And then, that leads to the second factor, your  
2 Honor, which is the importance of what the Court would be  
3 excluding and the availability of lesser sanctions.  
4 Fintiv's amendment, your Honor, is important to this  
5 litigation because, one, it was done in response to  
6 Apple's request to update our infringement contentions,  
7 which they did so throughout the entire case. They've  
8 never been satisfied, even though we have diligently  
9 moved, I think, five or six times to avoid motion practice  
10 and to present all relevant evidence to support our expert  
11 case. And Apple hasn't even addressed this factor in its  
12 briefing.

13 On slide 17 briefly, your Honor, we talk about  
14 the danger of unfair prejudice. There is no unfair  
15 prejudice in this case, your Honor. The September 11  
16 amendment has been in the case for at least almost eight  
17 months, your Honor. What's more, the case schedule and  
18 the trial date had been extended several times to address,  
19 one, Apple's supplemental claim construction and, also,  
20 the amendment of new products to the case. So there's no  
21 prejudice. They've had the amendment, they have the  
22 benefit of expert discovery in terms of expert reports.  
23 And they're going to depose our expert in multiple weeks,  
24 in a few weeks. And they're going to have an opportunity  
25 to complain about whether or not our motion for summary

1 judgment, or whatever, whether or not we've met our  
2 burden. We think we have.

3 Slide 18, your Honor, we get to the fourth  
4 factor, which is the availability of a continuance. There  
5 shouldn't be a continuance. This case has been extended  
6 multiple times through no fault of anyone's but the  
7 pandemic and the attempts to make sure the case was  
8 developed fulsomely. But fact discovery has been closed  
9 since December 18. Expert discovery will be closed on May  
10 24, 2021. And the entire case schedule is set with a  
11 trial hopefully, God willing, on October 4, 2021, and  
12 there's no need for a continuance. Apple doesn't address  
13 this at all.

14 Now, I'll stop here, your Honor, because the next  
15 several slides really go to Apple's attempt to have expert  
16 discovery through their infringement contentions or a  
17 motion for summary judgment on a motion to strike, which  
18 is inappropriate. But we have slides to address the  
19 sufficiency of our contentions, your Honor, which I'm  
20 actually very proud of our contentions and the amount of  
21 work that have been put in when you compare them to other  
22 infringement contentions in other cases. I think they are  
23 a model of fulsomeness and a model of diligence, your  
24 Honor.

25 But I want to stop there before I get into the



1 details on that to make sure I answered the three  
2 questions that I thought were most salient that I've asked  
3 that before I get to the details about the sufficiency of  
4 the infringement contentions, your Honor.

5 THE COURT: So you're good, Mr. Waldrop?

6 MR. WALDROP: And so, I also wanted to add, your  
7 Honor, I think our infringement contention is like 300  
8 pages, your Honor. Just to give the Court a size and  
9 scope of what we'll talk about. We have 300 pages of  
10 infringement contentions in this case. I mean, this was  
11 not shoddy work. There was a lot of hours and I'm very  
12 proud of the people who worked on it.

13 So I want to address this in four slides of the  
14 hearing regarding the sufficiency of our 300 pages of  
15 infringement contentions. The insufficiency issue, we  
16 believe, is mooted now, your Honor, because the expert  
17 reports are in the case. And regardless of what Mr.  
18 Cunningham may think about them, the Court will resolve  
19 them, the expert has addressed them, and there will be  
20 further proceedings where we'll discuss that. But all of  
21 these three issues that are set forth in Apple's briefing  
22 about the widget, regarding the storing and managing the  
23 mobile wallet application, and regarding the rule engine,  
24 all of those things, with no disrespect to him, have  
25 already been addressed in the expert report that they have

15:07:22 1 been -- they've had for over a month now.

15:07:24 2 Now, on slides 20, your Honor, in any event,  
15:07:28 3 these infringement theories and contentions were disclosed  
15:07:32 4 at least as of the September 11 infringement contentions,  
15:07:35 5 and Apple's been on fair notice of them for many months.  
15:07:38 6 And in fact, Apple provided non-infringement arguments and  
15:07:42 7 responses regarding these very same three theories that he  
15:07:45 8 claims or opposing counsel claims are defective in a  
15:07:49 9 response to an interrogatory later in the case.

15:07:50 10 So I think they've conceded that they understand  
15:07:53 11 at least something about what they mean, because they were  
15:07:55 12 able to respond to these theories in interrogatory  
15:07:58 13 responses that we took to heart and have based our  
15:08:02 14 infringement reports on their responses. So we believe  
15:08:05 15 that they have some understanding of what is in our  
15:08:10 16 infringement contentions as it relates to these three  
15:08:12 17 arguments.

15:08:13 18 Moreover, your Honor, on slide 21, Apple's whole  
15:08:17 19 issue about the widget, your Honor, goes to disagreements  
15:08:20 20 about factual accuracy and legal correctness. As this  
15:08:24 21 court is well aware, disagreement with the factual  
15:08:27 22 accuracy or the legal correctness, they have no bearing on  
15:08:30 23 the sufficiency of infringement contentions. And that's  
15:08:33 24 what I heard counsel to be arguing and that's not the  
15:08:36 25 point of infringement contentions.

1 In fact, your Honor, with respect to the widget,  
2 they talk about that there's no software there. And  
3 Apple's essentially disagreeing with our interpretation of  
4 what a widget is as well as their own technical documents.  
5 And that will be decided at trial and that will be decided  
6 by the Court. But that disagreement does not render  
7 Fintiv's infringement contentions to be sufficient.

8 In fact, as this court knows, the Federal Circuit  
9 in CI Ventures says disagreement with a plaintiff's  
10 interpretation of the claims does not make its  
11 infringement contention insufficient. And that's what I  
12 heard from opposing counsel, and that is not the law, and  
13 that is not what is required for my infringement  
14 contention.

15 On slide 22, your Honor, you know, we talk about  
16 the other element, which is storing and managing the  
17 mobile wallet application. Once again, this is Apple's  
18 disagreement about what we consider to be the  
19 interpretation of their technical documents, which we  
20 provide a long list of supporting our argument. And this  
21 fully illustrates that Apple, we believe, has a different  
22 conception of the requirements in infringement  
23 contentions. They serve a notice function and are not a  
24 forum for debating in terms of deciding our whole case.  
25 And in fact, your Honor, in SSL, cited in our briefing,

1 that the disagreement over this correctness doesn't impact  
2 the infringement contentions, that this is something to be  
3 resolved in expert discovery.

4 So Apple's complaints really amounts to  
5 substantive disagreements about infringement, not about  
6 the sufficiency of our infringement contentions, and their  
7 motion should be denied.

8 Finally, your Honor, as to the rule engine,  
9 because he brought the rule engine up, and I just want to  
10 make sure we address this. We provide specific citations  
11 to documents with pincites, source code modules, quoted  
12 passages, deposition testimony, and Apple's still  
13 nitpicking and they're demanding that the rule engine has  
14 to be, you know, many more details about this. Well, we  
15 have an expert report, so they have that. So Mr.  
16 Cunningham can read that.

17 But what Apple is really demanding, and has been  
18 demanding throughout the case, is that we prove our  
19 infringement case and our infringement contentions before  
20 there's ever an expert report. And as the Court knows, in  
21 ROY-G-BIV Corp, which, is in the Eastern District of  
22 Texas, the scope of the infringement contention and expert  
23 reports are not, however, coextensive. Infringement  
24 contentions need not disclose specific evidence nor do  
25 they require a plaintiff to prove its infringement case.

15:11:01 1 And what I heard from opposing counsel, even though I know  
15:11:05 2 he's new in the case, is he wants me to prove my case  
15:11:07 3 today, and that's not how this case is structured and  
15:11:14 4 that's not what the rules require.

15:11:15 5 And then, that's the last slide on that, your  
15:11:17 6 Honor. But -- and I apologize to the Court for having to  
15:11:22 7 do that, but I thought it was important that the Court  
15:11:24 8 understood that there's 300 pages of infringement  
15:11:28 9 contentions. You know, 300 pages of infringement  
15:11:31 10 contention served on September 11. Numerous documents.

15:11:33 11 And in fact, your Honor, all of this was done, in  
15:11:39 12 fact, in the context of Apple's request for supplemental  
15:11:41 13 claim construction. And these were agreed upon between  
15:11:45 14 the parties before the Court's order that it -- order  
15:11:48 15 governing patent proceedings whereby the parties committed  
15:11:51 16 to update their infringement contentions with new evidence  
15:11:55 17 and validity contentions. This is not new. I mean, this  
15:11:59 18 is not a surprise. This is something the parties agree  
15:12:01 19 to.

15:12:01 20 So with that, your Honor, I'll stop now. I just  
15:12:04 21 wanted to make sure we laid out our case. And I'm,  
15:12:08 22 frankly, surprised by this motion, your Honor, and that we  
15:12:10 23 having to defend it. But, your Honor, I'm here to stop  
15:12:12 24 now and talk about any questions that you may have.

15:12:17 25 THE COURT: I'm good.

15:12:19 1 Mr. Cunningham.

15:12:22 2 MR. CUNNINGHAM: Thank you, your Honor.

15:12:25 3 I have, I think, three and only three points in  
15:12:27 4 rebuttal. One is -- patent one is, we heard a lot of talk  
15:12:32 5 about whether the September contentions were authorized,  
15:12:37 6 and that is not the issue, your Honor. The issue is what  
15:12:40 7 the Court authorized to be in those September contentions.

15:12:46 8 And I think we've got the better side of the  
15:12:48 9 argument that the what was a limited set of  
15:12:51 10 supplementation, not a free-for-all, that was ordered by  
15:12:58 11 the Court in August and then, talked again -- talked about  
15:13:01 12 again in October. And so, the what that we're seeking to  
15:13:05 13 strike is precisely what's in -- shaded in yellow in  
15:13:10 14 Exhibit 12 to our motion. So that's the what.

15:13:14 15 And I didn't hear a whole lot about those  
15:13:19 16 particular things being new or not new. What I heard was  
15:13:24 17 a new argument that -- and this is my second point, your  
15:13:28 18 Honor, that now, the newness of those is mooted by the  
15:13:33 19 fact that time has passed and we now have an expert  
15:13:37 20 report. That is not how this works, your Honor. That is  
15:13:41 21 not how this works.

15:13:42 22 So I, plaintiff, blew a deadline, added new  
15:13:47 23 theories without leave under the Court's rules, but since  
15:13:51 24 time has passed and I've now issued an expert report that  
15:13:55 25 contains those same new theories, I somehow get a pass for

15:13:59 1 blowing the deadline and violating the rules. That is not  
15:14:01 2 how this works. I don't hear any citation to any  
15:14:05 3 precedence -- precedent that that's how this works.

15:14:08 4 And so, this whole mootness argument is kind of  
15:14:11 5 stunning to me that we just get a pass because now we've  
15:14:14 6 advanced a few months and we have an expert report that  
15:14:17 7 parrots the same --

15:14:18 8 THE COURT: Well, it's not -- Mr. Cunningham,  
15:14:20 9 it's not -- in fairness, it's not a couple of months.  
15:14:27 10 It's almost eight months.

15:14:29 11 MR. CUNNINGHAM: I agree, your Honor. And we  
15:14:30 12 filed this motion --

15:14:31 13 THE COURT: The one -- other judges, not me, but  
15:14:34 14 other judges might wonder, you know, we have a brand-new  
15:14:38 15 batch of lawyers representing Apple, and others might, you  
15:14:44 16 know, wonder why this wasn't done a lot sooner.

15:14:47 17 MR. CUNNINGHAM: Well, your Honor --

15:14:48 18 THE COURT: I'm not wondering, but I think others  
15:14:50 19 judges might. And might take from the fact that there's  
15:14:55 20 been a wholesale replacement of lawyers that maybe things  
15:15:02 21 weren't getting done that should have been done six or  
15:15:04 22 seven months ago.

15:15:06 23 MR. CUNNINGHAM: Well, your Honor, I think at  
15:15:08 24 that point --

15:15:08 25 THE COURT: Certainly prior to the expert

15:15:09 1 reports. If you had issues with the infringement  
15:15:12 2 contention, I'm not sure why they weren't raised before  
15:15:15 3 the expert reports.

15:15:17 4 MR. CUNNINGHAM: Well, your Honor, in fact, they  
15:15:19 5 were. So this motion was filed in October, October 16 of  
15:15:22 6 2020. We did not receive the expert report until last  
15:15:26 7 month, is my understanding.

15:15:27 8 THE COURT: Okay.

15:15:28 9 MR. CUNNINGHAM: And so, I view both the time  
15:15:31 10 period in which the violation of the rules arose and the  
15:15:36 11 time period for which prejudice oughta be measured as  
15:15:39 12 October, when the motion was filed.

15:15:41 13 THE COURT: Okay.

15:15:41 14 MR. CUNNINGHAM: And so, you know, I don't  
15:15:43 15 quarrel with the fact that it took a few months to get to  
15:15:45 16 a hearing on this motion and a decision, but the passage  
15:15:49 17 of time is -- can't be held against Apple. We were prompt  
15:15:53 18 in filing the motion once we got these unauthorized new  
15:15:57 19 contentions. So I think that -- I hope your Honor will  
15:16:01 20 take that point with the respect that I provided to you,  
15:16:04 21 but that's --

15:16:04 22 THE COURT: I do.

15:16:05 23 MR. CUNNINGHAM: That's the point. And so -- and  
15:16:08 24 then, I heard a statement about your Honor's rules. And  
15:16:11 25 you are the arbiter of what your rules mean. This is my



1 third and final point where your OGP says after the  
2 deadline for final infringement and invalidity  
3 contentions, leave of court is required for any amendment  
4 to infringement or invalidity contentions. And then,  
5 there was a quote in the slides -- in slide 7 to counsel's  
6 argument that quotes that next sentence. This deadline  
7 does not relieve the parties of their obligation to  
8 seasonably amend if new information is identified after  
9 initial contentions.

10 Now, I'm happy to be corrected on this, but I've  
11 always read that, that statement as being you can't wait  
12 until the final contentions to spring new theories on  
13 people if you know about them before that. Not that you  
14 can wait until after the deadline for infringement  
15 contentions, come up with new theories and then, put those  
16 in contentions without leave.

17 So I read the rule very, very differently than  
18 counsel just read it. And so, those are my points. I  
19 leave you with that. And I'll leave you with just one  
20 final observation, and that is, we did not hear one word  
21 about the actual code that might be the widget that is  
22 claimed in the patents that would meet your Honor's claim  
23 construction. This is not a summary judgment argument.  
24 It may be come June, but right now, it's about an issue of  
25 fundamental notice. That's all I have, your Honor.

15:17:39 1 THE COURT: And maybe it got lost in there, but  
15:17:41 2 was there any citation to code in the expert reports?

15:17:47 3 MR. WALDROP: (Moving head up and down.)

15:17:50 4 MR. CUNNINGHAM: In the expert report itself, the  
15:17:52 5 citations are to the same information that is in the  
15:17:54 6 contentions, I believe. I have not --

15:17:57 7 THE COURT: Well, let me -- I will be very  
15:18:00 8 curious to know and maybe you all need to get back to me.  
15:18:04 9 I'd be very curious to know whether or not the issues that  
15:18:07 10 you're concerned about just with regard to deficiencies,  
15:18:10 11 the second bucket, whether any of that information that  
15:18:14 12 you're concerned with was provided in the expert reports.

15:18:18 13 MR. CUNNINGHAM: With regard to these three claim  
15:18:20 14 limitations, your Honor, my understanding is -- and I --  
15:18:23 15 you know, I'm in the midst of pulling apart the expert  
15:18:27 16 reports. So it may be something I do need to get back to  
15:18:29 17 you on. But my understanding is that they have -- that  
15:18:31 18 Fintiv has effectively picked up the contentions -- what  
15:18:35 19 we say are the insufficient contentions and dropped those  
15:18:38 20 contentions into the expert reports, relatively unchanged.  
15:18:43 21 So the issues that we have with the contentions with  
15:18:44 22 respect to those three claim limitations carry forward  
15:18:48 23 into the expert report.

15:18:49 24 THE COURT: Well, Mr. Cunningham, let me assume  
15:18:53 25 for a second you're right. I'm going to let Mr. Waldrop.

15:18:58 1 I certainly understand, I think, and can pretty clearly  
15:19:03 2 delineate the issue with what was added. I mean, that --  
15:19:08 3 in terms of deficiencies in infringement contentions where  
15:19:13 4 there's now an expert report, I'm probably more  
15:19:18 5 sympathetic to, you know, the infringement contentions  
15:19:21 6 have probably been -- that's yesterday, what's in the  
15:19:25 7 expert report because you've been given that.

15:19:28 8 Now, to that extent, for better or worse, the  
15:19:32 9 plaintiff is limited by what is in the expert report. And  
15:19:37 10 if you think that there is insufficient evidence in the  
15:19:43 11 expert report, then I would feel much more comfortable  
15:19:49 12 dealing with that on a motion for summary judgment basis  
15:19:52 13 or a Daubert basis, either one, than I am in trying to  
15:19:59 14 ferret out what was missing in the infringement  
15:20:02 15 contention. But it's been cured in the expert report.

15:20:09 16 So I'm going to -- I'm not going to voice  
15:20:12 17 anything on -- with respect to the issue of what was added  
15:20:17 18 that should not have been without amendment. But I am  
15:20:22 19 going to deny what was deficient in the infringement  
15:20:25 20 contentions and without prejudice to Apple raising that in  
15:20:30 21 the context of what is now extant in the expert reports.  
15:20:37 22 It would take -- I'm not -- A, I'm not sure really what  
15:20:44 23 the law is in terms of the experts, you know, if the  
15:20:47 24 experts come in and they fix it, so to speak, in the  
15:20:52 25 expert reports, you know, you're probably on notice. So

15:20:54 1 I'm leaving that aside. The other, I get.

15:20:56 2 So do you have anything else you wanted to add  
15:20:58 3 only with respect to the issue of what you believe Fintiv  
15:21:02 4 added without permission?

15:21:04 5 MR. CUNNINGHAM: Just one question, your Honor,  
15:21:07 6 and that is.

15:21:07 7 THE COURT: Yes, sir.

15:21:08 8 MR. CUNNINGHAM: If we hear -- is we have the  
15:21:11 9 expert report and I understand your ruling with regard to  
15:21:14 10 that, and it makes sense to me. But if we hear for the  
15:21:16 11 first time new information in a deposition or in a  
15:21:20 12 declaration opposing our summary judgment motion or  
15:21:24 13 trial --

15:21:24 14 THE COURT: That won't happen.

15:21:26 15 MR. CUNNINGHAM: We're going to be permitted to  
15:21:28 16 raise that again, correct?

15:21:29 17 THE COURT: No. That -- Mr. Waldrop has been in  
15:21:32 18 front of me, Mr. Ravel has been in front of me in trial.  
15:21:35 19 I don't know that Mr. Guaragna has yet. You don't get to  
15:21:39 20 amend your answers. Experts don't get to amend or  
15:21:44 21 supplement at depositions. Now, they could certainly  
15:21:48 22 explain something that may or may not be clear, but they  
15:21:50 23 don't get to -- they don't get to say, oh, let me add to  
15:21:57 24 that.

15:21:59 25 MR. CUNNINGHAM: Okay.

1 THE COURT: So they are limited within reason to  
2 the four corners of their expert reports. And so, that's  
3 why I'm saying with regard to what's missing in  
4 infringement contentions, we now have a new deed, so to  
5 speak, with the metes and bounds of what the plaintiff can  
6 say, and that's what they're going to be limited to.

7 MR. CUNNINGHAM: And the expert report is a  
8 closed report effectively.

9 THE COURT: Expert report is closed now -- yes.

10 MR. CUNNINGHAM: Okay.

11 THE COURT: Now, the plaintiff may be doing a  
12 rebuttal report and if you point out in your rebuttal --  
13 in your rebuttal report to them that it's missing X and  
14 they may be able to say no, in the record, here is where X  
15 is, that would certainly be possible. But no one gets to  
16 expand the record of what is available.

17 MR. CUNNINGHAM: All right. Thank you, your  
18 Honor. I understand.

19 THE COURT: Okay. And I think Mr. Ravel will  
20 tell you and Mr. Waldrop will tell you, I'm pretty strict  
21 on that at trial.

22 MR. WALDROP: (Moving head up and down.)

23 THE COURT: So I think the expert reports are  
24 pretty important. And I think anyone else will tell you,  
25 also, that I take motions for summary judgment and Daubert

15:23:13 1 motions pretty seriously, as well.

15:23:15 2 MR. CUNNINGHAM: I understand.

15:23:16 3 THE COURT: And so, that's just -- I feel more  
15:23:20 4 solid ground dealing with it at that phase.

15:23:23 5 MR. CUNNINGHAM: Understand, your Honor. Thank  
15:23:24 6 you.

15:23:24 7 THE COURT: Mr. Waldrop, is there anything you  
15:23:25 8 wanted to add on the -- just in -- I don't think you need  
15:23:30 9 to, but you're welcome to. I mean, I'm not -- you don't  
15:23:34 10 need to. I'm just saying, if there's anything additional  
15:23:38 11 because I'm about to have to jump on another call. If  
15:23:40 12 there's anything you feel like we haven't covered, I'd  
15:23:42 13 like to hear it.

15:23:43 14 MR. WALDROP: No, your Honor. Only just that,  
15:23:45 15 you know, I always admit when I break the rules and don't  
15:23:48 16 follow rules, your Honor. We never thought we were not  
15:23:51 17 following the rules, your Honor, there was a violation.  
15:23:53 18 We believe that we were complying with the Court's rule  
15:23:55 19 and it came up in the hearing, and we were trying to be as  
15:23:58 20 complete as possible to get all of the issues resolved in  
15:24:00 21 front of the Court. That's all I can say about that, your  
15:24:02 22 Honor.

15:24:02 23 And I appreciate the opportunity. It's always  
15:24:04 24 great to see you. It's always great to argue against  
15:24:07 25 great opposing counsel. So thank you for everything, your

15:24:09 1 Honor.

15:24:09 2 THE COURT: Anything else, counsel?

15:24:12 3 MR. CUNNINGHAM: Nothing for Apple, your Honor.

15:24:13 4 Thank you.

15:24:14 5 THE COURT: We'll get an order out as quickly as

15:24:16 6 possible. But I would assume it will come out pretty

15:24:20 7 shortly after I talk to my law clerks.

15:24:21 8 Anything else we need to take up in this case?

15:24:28 9 MR. RAVEL: Thank you, Judge. Enjoy your

15:24:30 10 six-minute break.

15:24:31 11 MR. WALDROP: Thank you, your Honor.

15:24:33 12 THE COURT: I've got six minutes to do anything I

15:24:35 13 want.

15:24:35 14 MR. WALDROP: Enjoy, sir. Enjoy.

15:24:37 15 THE COURT: Thank you. Take care, guys.

15:24:40 16 MR. CUNNINGHAM: Take care.

17 (Proceedings concluded.)

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UNITED STATES DISTRICT COURT )  
WESTERN DISTRICT OF TEXAS )

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